

Lincolnshire Campus, LLC & Sedgebrook, Inc.
Monthly Reporting Package
March 2008

Table of Contents

	Section
Project Summary	1
Marketing Reports	2
Total Anticipated Budget/Analysis	3
Project Schedule	4
Monthly Landowner Financial Statements	5
Monthly Community Financial Statements	6

Project Summary

*

Lincolnshire Campus, LLC

Project Overview

Project Description

Lincolnshire Campus is a 92 acre project located in Lincolnshire, Illinois. The community is marketed under the name Sedgebrook and will consist of approximately 1380 independent living apartments, 96 assisted living apartment and 132 skilled nursing beds upon its expected completion in 2011.

Financing Overview

- In August of 2007 Sedgebrook, Inc. closed \$136.9 million in Variable Demand Bonds;
- The bond issuance provided Sedgebrook, Inc with the funds to place a \$125M purchase deposit with Lincolnshire Campus, LLC. Lincolnshire Campus, in turn, paid off the \$60M construction revolver with Bank of America and the \$27M of sub debt financing with CNL.
- \$15 million Special Tax Service Bond District Financing which closed in July, 2004.
- Erickson has funded approximately \$16.6M in equity to date to cover sub debt interest.
- Erickson has funded approximately \$8.8M in short term funding to cover project expenses in excess of entrance fees and the purchase deposit.

Executive Summary

Marketing Overview

In March of 2008, the community had 17 initial deposits, 6 reservations and 3 settlements. Advertising and sales are working hard to increase the community's pipeline that currently consists of 72 reservations, 163 standbys and 104 futures.

Lincolnshire Campus, LLC

Critical Issues

Liens:

- On 12/18/07, K. Keup Concrete Construction, Inc. filed a lien in the amount of \$102,642.23 on the RB1 5 project. K. Keup Concrete is a subcontractor to Erickson Construction. The issue involves unresolved change orders, as well as final retainage release. All issues were resolved, final payment was issued, and the lien was removed on 3/3/08.
- On 1/30/08, Walsh Landscape Construction, Inc. filed a lien in the amount of \$43,293.68 on the Sitework Phase 1B project. Walsh Landscape is a subcontractor to Erickson Construction. The issue involves unresolved change orders, as well as final retainage release. A bond will be provided for this lien.

Construction Costs:

Rising Construction Costs -A thorough review of all projects assessing the impact of rising construction costs is currently in process.

Active Phase Status

	Construction	Projected
Phase/Item	to Begin	to Open
Residential Building 2.1	Mar-08	Mar-09

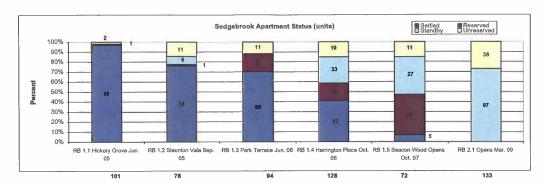
Proforma Update

	Original Budget	CURRENT 3/31/2008 Budget	-
Entrance Deposits	500	553	(1)
Purchase Price	83	105	(2)
Working Capital Payments	0	0	
Net Operating Lease	0	0	_
Total Funds	582	658	
Project Costs	409	480	(3)
Financing Costs	46	106	. ,
Operations Start Up (Working Capital) Ex. Resi	(7)	14	(5)
Development Fees	25	28	(6)
Total Costs	473	628	•
Enterprise Margin	109	30	=

^{(1) (2) (3) (4) (6)} Variance is due primarily to revised slower absorption schedule and bond issuance.

⁽⁵⁾ Variance is due primarily to 50/50 split on surplus recovery.

Marketing Reports



Total Units

	2004	2005	2006	2007	2007	2007	2007	2008
	Year End	Year End	Year End	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	1st Qtr
Settled	0	105	201	211	232	252	270	279
Reservations	82	23	35	49	42	67.	67	70
Standby	62	116	149	157	159	167	161	163
Futures	89	121	76	77	88	86	91	104
Total	233	365	461	494	521	572	589	616
Monthly Trends								
Net Settlements/Reservations/Standbys	12.0	8.3	11.8	10.7	5.3	17.7	4.0	
Settlements	0	8,8	8.0	3.3	7.0	6.7	6,0	

Buildings with at	least 50% Sold or	bond posted for 50%	6 of entrance fees)		
		# of Units	# of units		
Building	Total Units	Required (50%)	Settled/Reserved	# of Units Needed	
RB 1.1	101	51	99	Test Satisfied	
RB 1.2	76	38	59	Test Satisfied	
RB 1.3	94	47	83	Test Satisfied	
RB 1.4	125	63	74	Test Satisfied	
RB 1.5	72	36	34	Test Satisfied	Bonds Poste

Project Phasing Test:
Can't commence construction on a Residential Building until the Commitment ratio is at least 80%.
The Commitment Ratio is the sum of Settled Units, Reserved Units, Standbys and Futures divided by sum of all Completed Residential Units plus the Units of the Residential Building for which the ratio is being computed.

Test for RB 2.1	
Settled	279
Reservations	70
Standby	163
Futures	104
Total	616

Total Available	Units
RB 1.1	101
RB 1.2	76
RB 1.3	94
RB 1.4	126
RB 1.5	72
RB 2.1	133
RB 2.2	126
Total	728

Bond Commitment 616 85% Maximum Number of Units Completed & Under Construction Within Compliance:
______616 = 770 80%

*Settlement vs. Covenant

Original Covenant Requirement N/A

PTD Monthly Average as of 3/31/08 8.2

NOTES:

Sedgebrook has satisfied the bond commitment ratio requirement though RB 2.2.

	ļ	
		•
	•	
	l	•
	l	
	ŀ	
	ŀ	
		1
	ľ	
	l	
	I	
	l	
	I	
	I	
	ŀ	
	l	
	۱	
Ħ	I	
è	۱	
d R	I	
ren	I	
g T	I	
ting	l	
arke		
Z		
H.		
ont		
Ž		
2008 M		
7	l	

Monthly Activity 1 Net Apt Reservations (MS)* * New	Jan	LeD	Mar	Apr	May	Jun	Jul	Aug	Sep	ö	Nov	Dec	Ę	Average
I Net Apt Reservations (MS)* * New														
* New	4	3	9										13	4.33
	4	2	9										12	4.00
* Resale	0	-	0										-	0.33
2 Gross Reservations (MS)	7	6	13										29	9.67
3 No. of Total Settlements (MS)*	2	က	3										11	3.67
* New	4	2	m										6	3.00
* Resale	-	-	0										2	0.67
4 No. of Initial Deposits (MS)	21	80	17										46	15.33
5 Requests for Refunds (MS)	3	80	7										18	6.00
			T											
6 Total Kit Requests (OT)	492	496	585				-				.,		1,573	524.33
* MJO (OT)	359	268	439										1,066	355.33
* Sales Office (OT)	124	222	140										486	162.00
* Walk-ins (OT)	o	9	9										21	7.00
HC Kit Requests	0	0	0										0	0
								-						
7 Total Appts (OT)**	58	31	28					1	ALL DESCRIPTION OF THE PERSON	- Annahament			147	49.00
* First Time Appts (OT)	34	17	22										9/	25.33
* Non Depositor Repeat Appts (OT)	10	က	18										31	10.33
* Depositor Appts (OT)	14	11	15					-					40	13.33
8 Walk-in Appts (OT)	0	0	0										0	0
Pipeline													CALL DATA CALL D	
9 Reserved but Unsettled (P)	69	69	72										72	70.00
* New	29	29	2										02	68.00
* Resale	2	2	2										2	2.00
10 Standby (P)	163	158	163										163	161.33
11 Futures (P)	103	105	104										104	104.00
12 Total Deposits w/o Settled Apts (C) [9+10+11]	335	332	339										339	335.33
13 Total Settled Apris (P)	264	265	268					İ					268	265.67
Total New Settled Apts (BS)	274	276	279										279	276.33
14 No. of Unsettled Apts (PRU)	202	204	201										202	203.33
7. A to	-		C			THE PERSON NAMED AND PASSED ASSESSMENT OF THE PERSON NAMED ASSESSMENT OF							c	
Taptis released by keys not turned in	>	0	>										0	
Ratio (Line 12/14) (C)	1.63	1.63	1.69 N/A	A N/A	N/A	A/N	N/A	N/A	N/A	A/N		N/A	1.68	1.65

^{*} Net Reservations = Gross Reservations - Reservations withdrawn

^{**} Total Appts = Non-Depositor (First-time and repeat) + Depositor (Futures, Standby, Reserved, Settle/Resident)



LOC: Independent SED Date Range [March 08]

Erickson

Settlements	Count	Cash Collected	Current P-Note Due	Total
New	8	\$333,800	\$493,200	\$827,000
Resale	0	0\$	0\$	08
Total	8	\$333,800	\$493,200	\$827,000

Reservations	ins Initial Deposits	Priority List	Left To Settled	Withdrew	Net	Deposits Reserved	Reservations Settled	Reservations Withdrawn	Net Reservations
New	ω	ъ	က	7	ဗ	\$4,735,000	\$827,000	\$2,556,000	\$1,352,000
Resale	0	0	0	0	0	0\$	0\$	0\$	\$0
Total	ω	ĸ	м	7	က	\$4,735,000	\$827,000	\$2,556,000	\$1,352,000

Waiting Lists	Waiting Lists Initial Deposits	Priority List	Changed Status	Net Change	
Futures	ю	0	4	₹	
Standby	g	w	v	w	
Total	6	ĸ	10	4	
Initial Deposits	S				
Initial Deposits	iits	17			

Report Generated for

Requests for Refund

Initial Deposits

്ര Total Anticipated Budget

希腊多

Erickson Retirement Communities Lincolnshire Campus Total Anticipated Budget As of March 31, 2007

	Actual Costs	% Complete	Estimate to Complete	Estimate at Completion	Original <u>Budget</u>	Favorable/ (Unfavorable)	Notes
		400/	400 040 005	FF0 400 04F	400 500 000	50 570 040	
Entrance Deposits	89,189,250	16%	463,913,395	553,102,645	499,523,396	53,579,249	
Operating Lease	699,770	6%	11,235,743	11,935,513	16,709,748	(4,774,235)	
Interest on Excess Funds	0	0%	2,836,379	2,836,379	7	2,836,379	
Funds Held/WC Loan Repayment	(14,218,066)	13%	(94,877,920)	(109,095,986)		(109,095,986)	_
Total Deposits	75,670,954	16%	383,107,597	458,778,551	516,233,144	(57,454,593)	А
Hard Costs - Building	107,266,320	32%	224,805,178	332,071,499	281,106,571	(50,964,928)	
Hard Costs - Sitework	14,876,228	64%	8,264,197	23,140,425	22,235,218	(905,207)	
Architecture	8,571,303	65%	4,585,240	13,156,543	9,100,789	(4,055,754)	
Engineering	2,957,026	67%	1,453,502	4,410,528	3,801,000	(609,528)	
Builder's Risk	209,245	36%	370,037	579,282	455,013	(124,269)	
Fees, Permits & Bonds	4,309,138	35%	7,898,401	12,207,539	9,197,015	(3,010,524)	
Development Fee	4,459,463	16%	23,196,271	27,655,733	24,976,168	(2,679,565)	
Outside Legal	301,980	29%	733,749	1,035,729	945,040	(90,689)	
Construction MNGT Fee	703,791	66%	361,476	1,065,267	4,550,126	3,484,859	
Phase Costs Before Contingency	143,654,494	35%	271,668,051	415,322,545	356,366,940	(58,955,605)	
, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	, ,			, ,	, ,		
Contingency	0	0%	6,780,757	6,780,757	9,560,958	2,780,201	
Total Phase Costs	143,654,494	34%	278,448,808	422,103,302	365,927,898	(56,175,404)	В
Department Costs							
Adminstration Department	1,697,746	53%	1,493,381	3,191,127	2,062,926	(1,128,201)	
Acquisitions and Development	6,407,403	50%	6,322,430	12,729,833	10,889,375	(1,840,458)	
Construction Management Services	492,346	0%	(492,346)	0	0	(1,010,100)	
Finance	361,117	18%	1,679,558	2,040,675	1,058,468	(982,207)	
Marketing Department	15,937,197	38%	25,700,058	41,637,255	28,177,403	(13,459,852)	
Information Services	687,370	38%	1,114,372	1,801,742	1,128,804	(672,938)	
Legal Department	255,646	50%	258,340	513,986	433,866	(80,120)	
Total Departmental Costs	25,838,826	42%	36,075,792	61,914,618	43,750,842	(18,163,776)	С
Total Llaurd 9 Coff Coata	169,493,320	35%	314,524,600	484,017,920	409,678,740	(74,339,180)	
Total Hard & Soft Costs	109,493,320	3378	314,324,000	404,017,320	403,010,140	(14,000,100)	
Other Development Costs							
Land	21,079,819	100%	(0)	21,079,819	20,885,000	(194,819)	
Interest Costs	30,955,331	85%	5,286,602	36,241,933	25,903,964	(10,337,969)	
Financing Costs - L.O.C	2,065,370	69%	920,520	2,985,890	1,670,000	(1,315,890)	
Property Taxes	855,699	78%	248,047	1,103,746	1,654,088	550,342	
Capital Expenditures/	712,624	57%	544,793	1,257,417	300,000	(957,417)	
Community Loan Interest	(3,297,459)	#DIV/0!	3,297,459	-1 -1	(12,946,394)	(12,946,394)	
Total Other Development Costs	52,371,385	84%	10,297,420	62,668,805	37,466,658	(25,202,147)	D
Total Costs	221,864,705	41%	324,822,021	546,686,725	447,145,398	(99,541,327)	
			50 005 577	(07.000.474)	00 007 740	(450,005,000)	
Profit Margin	(146,193,751)		58,285,577	(87,908,174)	69,087,746	(156,995,920)	
Profit Margin %				-19.16%	13.38%	-32.54%	
Purchase Price				104,900,000			
Adjustment to Funds Held/WC Loan Rep	navment Net of \$701	M Rond Financino	1	39,199,682			
Start Up Loss Adjustment	ρωχιποιπετισε οι ψ7 OI	Jona i manomy	,	(14,400,000)			
Operating Lease Adjustment				(11,935,513)			
Total Adjustments				117,764,169			
·			_				
Enterprise Value			_	29,855,995			

	ices to Original Proforma by Reason	<u>Category</u>	<u> \$ Detail</u>	\$ Summary
	Revised Unit Mix and increased building square footages to address more demand for 2 bedrooms and updated 2005 pricing for all Residential Buildings (2004)			
	Deposits	Α	15.4	
	Operating Lease	A	4.8	
	Development Fees	В	(0.8)	
	Phase Costs	В.	(15.1)	4.3
	RB1.3 through RB3.4 costs increased from \$95 to \$97 per sqft due to materials increases (2004) Phase Costs	В.	(2.2)	(2.2
	Change in the calculation assumption for sanitation fees permits by Lake County (fees were only based on RB units, but were changed to include CB costs as well) & assumption change for VOL permitting fees to include parking decks, RGs and misc. structures, in addition to			
	CB's and RB's (2004) Phase Costs	В	(2.9)	(2.9
	Lincolnshire Campus enters into ground lease agreement with CNL, which had not been anticipated in original budget (2004)			
	Other Development Costs	D .	(20.3)	(20.3
	Increase in projection of departmental costs as part of annual budget review (2004 & 2005)			
	Other Development Costs	C .	(1.3)	(1.3
	Lincolnshire Campus obtains additional financing from Legg Mason, which includes interest payments and closing costs that were not anticipated in original budget - (\$8.2M). The Legg Mason financing caused an offsetting decrease in construction loan interest = \$5.4M (2004)			
	Other Development Costs	D .	(2.8)	(2.
	Erickson Construction assumes the General Contractor role for all phases after RB1.4, therefore			
	decreasing construction mgmt fee budget (2004) Phase Costs	В	3.5	3.
	Revised Unit Mix to reflect new generation unit mix plans, offset against correction of overstated parking fees in budge	et (2005)		
	Deposits Development Fees	A B	1.5 (0.1)	1.
	Increase in construction loan rates from 8.25% to 8.5% (2005)			
	Other Development Costs	D .	(3.8)	(3.
)	Increase of NH1 active phase costs, and projected costs by \$9 per sqft costs, and project CB cost (from \$180 to \$205)	5)		
	due to materials cost escalation. Also, added cost for PKD2 due to increase in parking spaces from 589 to 634. (2005)		(0.0)	
	Phase Costs	B D	(8.0) (7.4)	(15
	Other Development Costs	D		(10.
	Delay of project schedule due to slower than anticipated absorption rate in Chicago market (2007)	Α	16.5	
	Deposits Development Fees	В	(0.8)	
	Working Capital	Ā	(8.0)	
	Phase Costs	В	(7.9)	
	Departmental Costs	С	(15.9)	
	Other Development Costs	D	(4.8)	(20
:	Adjustment of operating lease due to change in rate and a decrease in the mortgage period,			
	from 40 to 30 years (2007) Operating Lease	Α	0.7	0
}	Adjustment of funds held related to converting to updating metrics w/ historical performance (2007)			
•	Working Capital	Α	(7.0)	
	Other Development Costs	D	(9.0)	(16
ı	RB1.5 through RB2.2 costs adjusted for cost increase of steel - from \$103 to \$115 per sqft. Also, construction plans f RB2.3 through RB3.4 were changed from steel to woodframe due to rising cost of steel = \$4.7, and included a change from parking decks to underground parking for RB2.3 through RB3.4 - (\$6.7) (2007) Costs were offset by an increase of 5% in pricing per unit from RB1.5 and therafter as a result of the annual	or		
	market analysis review (2007)	۸	14.1	
	Danasita			
	Deposits Development Food	A B		
	Deposits Development Fees Phase Costs	B B	(0.7) (7.7)	

Lincolnshire Campus, LLC

\$'s in	Millions unces to Original Proforma by Reason	Category	\$ Detail	\$ Summary
15	Unit Mix Changes (2007) Phase Costs	В.	(3.3)	(3.3)
16	Bond Issuance (2007) Funds held to cover operating deficits and debt service on bond Financing Costs (Pay off construction loan) Interest on Excess Funds Community Loan Interest	A D A D	(87.3) 32.4 2.0 (1.6)	(54.5)
17	Purchase date assumed to take place in December 2015 (2007) Operating Lease	Α .	(8,7)	(8.7)
18	Update RG assumptions to 100% collection of deposits based on historical experience (2007) Deposits Development Fees	A B	5.9 (1.0)	4.9
19	Cost per square foot increases due to steel cost escalation - RB2.1-RB2.2 (\$115 to \$128.05 per sqft); CB20-CB30 (\$205 to \$223.3), and bridges (2,898.38 to \$4,485) (2007) Phase Costs	В	(10.1)	(10.1)
20	RG10 Acceleration from 03/11 to 07/09 (2007) Deposits Phase Costs	A B	(1 7) 1.0	(0.7)
21	Slow absorption schedule from 12.07 to 11.76 average settlements per month (2007) Funds Held/WC Loan Other Development Costs	A D	(5.7) (0.6)	(6.3)
22	Increase departmental costs due to proforma update with 2008 budget (2007) Departmental Costs	С	(1.0)	(1.0)
23	Interest on working capital loan is not part of enterprise value calculation (2007) Other Development Costs	D	(3.0)	(3.0)
24	Other Other Development Costs	D	(1.5)	(1.5)
				(157.0)
Varia	ance by line item (reference category code)			Total
A B C D	Total Deposits (Deposits/ Working Capital/ Operating Lease) Phase Costs Departmental Costs Other Development Costs Total Variance			(57.6) (56.1) (18.1) (25.2) (157.0)

Project Schedule

Lincolnshire Campus Project Schedule March 31, 2008

	Original Scheduled	Current Scheduled	Variance
Project	Completion Date	Completion Date	(in Months)
Community Building 1.0	Jun-05	Jun-05	0
Transitional Spaces	Mar-09	Oct-09	(7)
Residential Building 1.1	Jun-05	Jun-05	0
Residential Building 1.2	Sep-05	Sep-05	0
Residential Building 1 3	Jun-06	Jun-06	0
Residential Building 1.4	Oct-06	Oct-06	0
Residential Building 1.5	Oct-07	Oct-07	0
Community Building 2.0	Mar-09	Oct-09	(7)
Residential Building 2.1	Jul-08	Mar-09	(8)
Residential Building 2.2	Mar-09	Oct-09	(7)
Residential Building 2.3	Oct-09	Sep-10	(11)
Residential Building 2.4	Jun-10	Jul-11	(13)
Community Building 3.0	Sep-11	Oct-12	(13)
Residential Building 3.1	Mar-11	Mar-12	(12)
Residential Building 3.2	Sep-11	Oct-12	(13)
Residential Building 3.3	Apr-11	Aug-13	(28)
Residential Building 3.4	Apr-12	Sep-13	(17)
Bridge 10 (CB1.0 to RB1 1)	Sep-05	Sep-05	0
Bridge 30 (RB 1.3 to RG2.0)	Apr-12	Sep-13	(17)
Bridge 50	Apr-11	Sep-13	(29)
Bridge 60 (RB3.3 to RB3.4)	Apr-12	Aug-13	(16)
Chapel 1	Mar-11	Mar-12	(12)
Gate House 1	Jun-05	Jun-05	0
Maintenance Building 1	Oct-09	Sep-10	(11)
Marketing Center 1	Nov-03	Nov-03	0
Parking Deck 1	Jun-05	Jun-05	0
Parking Deck 2	Jun-06	Jun-06	0
Extended Care 1.0	Jun-10	Jul-09	11
Extended Care 2.0	Apr-12	Sep-13	(17)

Landowner Financial Statements

ERICKSON RETIREMENT COMMUNITIES

Lincolnshire Campus Landowner Balance Sheet Mar, FY08

8 11:04 AM

	Current Balance	Prior Year End Balance	Change from Prior Year
ASSETS			
Current Assets			
Cash	172,135	149,736	22,399
Assets Limited as to Use	1,831	1,575	256
Other Current Assets	1,184,845	1,419,845	(235,000)
Total Current Assets	1,358,811	1,571,155	(212,345)
Fixed Assets			
Land and Improvements	24,390,675	24,390,675	
Buildings	143,720,430	143,395,305	325,125
Other Fixed Assets	2,394,248	2,326,109	68,139
Total Fixed Assets	170,505,353	170,112,090	393,263
Accumulated Depreciation	(8,245,302)	(7,198,985)	(1,046,318)
Total Fixed Assets net of Depreciation	162,260,051	162,913,105	(653,054)
Construction in Progress	16,105,916	12,157,640	3,948,276
Total Fixed Assets, Net and CIP	178,365,967	175,070,745	3,295,222
Other Assets			
Community Note Receivable	15,122,612	15,048,558	74,053
Deferred Financing Costs, net	441,691	447,195	(5,504)
Total Other Assets	15,564,303	15,495,753	68,549
TOTAL ASSETS	195,289,080	192,137,654	3,151,427
LIABILITIES & MEMBERS' CAPITAL Current Liabilities Accounts Payable	65,783	105,334	(39,551)
Construction G.C. Payable	1,235,633	1,175,599	60,034
Retainage Payable	532,906	640,763	(107,857)
Other Current Liabilities	255,501	395,931	(140,430)
Short-Term Interest Payable	228,250		228,250
ERC Short-Term Funding	8,809,763	4,309,763	4,500,000
Development Fees Payable	54,268	119,645	(65,378)
Intercompany	938,354	394,779	543,575
Total Current Liabilities	12,120,458	7,141,814	4,978,643
Long-Term Liabilities			
Mortgage Payable	74,194,201	74,323,341	(129,140)
Bonds Payable	14,765,000	15,000,000	(235,000)
Purchase Option Deposit	125,000,000	125,000,000	*
Total Long-Term Liabilities	213,959,201	214,323,341	(364,140)
Total Liabilities	226,079,659	221,465,156	4,614,503
Members' Capital			
Members' Capital	(1,700,000)	(1,700,000)	
Members' Capital Sub-Debt Interest	12,150,000	12,150,000	-
Development Fee Distributions	(4,459,463)	(4,277,988)	(181,475)
Retained Earnings	(35,499,515)	(35,499,515)	
Current Year's Income (Loss)	(1,281,601)		(1,281,601)
Total Members' Capital	(30,790,578)	(29,327,502)	(1,463,076)
TOTAL LIABILITIES & MEMBERS' CAPITAL	195,289,080	192,137,654	3,151,427

04/21/08 11:05 AM

ERICKSON RETIREMENT COMMUNITIES

Lincolnshire Campus Landowner Income Statement Mar, FY08

	Period Activity	Period Budget	Period Variance	Year-to-Date Actual	Year-to-Date Budget	Year-to-Date Variance
Departmental Expenses						
Development Administration	55,844	93,271	37,427	238,541	276,812	38,271
Construction Mangaement Services	99,826	3,647	(96,179)	260,333	10,940	(249,393)
Administration	48,075	46,386	(1,689)	144,225	139,159	(5,066)
Marketing	241,328	197,911	(43,417)	624,223	590,839	(33,384)
Sales and Information	80,022	121,613	41,591	265,926	357,850	91,924
Information Services	16,884	16,884	-	50,653	50,653	0
Legal	3,914	3,914	-	11,743	11,743	-
Capitalized Costs	(304,566)	(285,716)	18,850	(971,420)	(847,157)	124,263
Net Departmental Expense	241,328	197,911	(43,417)	624,223	590,839	(33,384)
Other Operating Expenses						
Bank Charges/Other Fees	195	-	(195)	216	-	(216)
Depreciation	350,115	336,024	(14,091)	1,046,318	992,813	(53,505)
Amortization	1,835	_	(1,835)	5,504		(5,504)
Total Other Operating Expenses	352,145	336,024	(16,121)	1,052,037	992,813	(59,225)
Total Operating Expenses	593,473	533,934	(59,538)	1,676,260	1,583,651	(92,609)
Non-Operating Revenue						
Note Rec/Other Interest	82,356		82,356	265,476	-	265,476
Community Lease Revenue	387,398	312,536	74,862	1,150,652	962,696	187,956
Total Non-Operating Revenue	469,754	312,536	157,218	1,416,128	962,696	453,432
Non-Operating Expenses						
Interest Expense LOC, net(Sub-debt)		76,083	76,083	(979)	384,333	385,313
Mortgage Interest Expense	314,853	282,677	(32,176)	933,556	856,843	(76,713)
Financing Costs	4,260	4,000	(260)	10,479	12,000	1,521
Real Estate & Other Taxes	78,412		(78,412)	78,412		(78,412)
Total Non-Operating Expenses	397,525	362,760	(34,765)	1,021,469	1,253,176	231,708
NET INCOME (LOSS)	(521,244)	(584,159)	62,915	(1,281,601)	(1,874,132)	592,531

ERICKSON RETIREMENT COMMUNITIES

Lincolnshire Campus Landowner Cash Flow Statement Mar, FY08

04/21/08 11:05 AM

Cash Flows from Operating Activities:	
Net Income (Loss) (521,244) (1,281,66	01)
Adjustments to reconcile Net Income (Loss) to Net Cash (Used In) Provided by Operating Activities:	
Depreciation 350,115 1,046,3	18
Amortization 1,835 5,50	04
Changes in:	
Assets Limited as to Use (1,707) (25)	56)
Other Current Assets 235,000 235,000	00
Current Liabilities (87,081) (179,98	82)
Interest Payable 76,083 228,25	50
ERC Short-Term Funding 1,700,000 4,500,00	00
Development Fees Payable (7,558) (65,33)	78)
Intercompany 285,871 543,5	<u>75</u>
Net Cash (Used In) Provided by Operating Activities 2,031,316 5,031,43	30
Cook Flavor frame lavorating Astivities	
Cash Flows from Investing Activities: CIP and Other Fixed Assets (1,556,768) (4,341,54)	10)
Net Cash (Used In) Provided by Investing Activities (1,556,768) (4,341,54	+0)
Cash Flows from Financing Activities:	
Deferred Financing Costs -	-
Community Note Receivable (582,356) (74,05	53)
Retainage Withheld (Released) (103,160) (107,85	57)
Mortgage Proceeds -	-
Principal Repayments - Mortgage (43,226) (129,14	40)
Change in General Contractor Payable 435,546 60,03	34
Proceeds (Repay) of Puchase Deposit -	-
Members' Capital -	-
Members' Drawing (54,268) (181,47)	<u>75)</u>
Net Cash (Used In) Provided by Financing Activities (347,463) (432,49)	<u>)1)</u>
Change in Cash (107,916) 22,39	99
Beginning Cash Balance 280,051 149,73	36_
Ending Cash Balance172,135172,13	35

CO Community Financial Statements

SED Comparative Balance Sheet (in thousands)

	YTDMar FY08	YTDFeb FY08	Change	YTDDec FY07	Change
Assets					
Current Assets					
Cash	799	858	(59)	488	311
Designated Cash	117	101	17	99	18
Accounts Receivable	163	148	15	157	6
Inventory	50	53	(3)	58	(8)
Prepaids	506	570	(64)	535	(29)
Short Term Notes Receivable	1,740	1,217	524	2,216	(476)
Total Current Assets	3,375	2,946	429	3,554	(179)
Limited Use Cash and Investments					
Escrow Deposits	2,171	2,808	(637)	2,283	(112)
Restricted Fund Accounts	14,103	13,709	393	13,040	1,062
Total Limited Use Cash & Investments	16,274	16,518	(244)	15,324	950
Non-Current Assets					
Fixed Assets- Net	2,372	2,310	62	2,493	(121)
Capitalized Bond Interest	4,349	3,822	527	2,783	1,566
Deferred Assets	2,328	2,322	6	2,318	10
LT Mortgage & Note Receivables	198,668	198,711	(43)	198,797	(129)
Total Non-Current Assets	207,716	207,164	552	206,391	1,325
Total Assets	227,365	226,627	737	225,268	2,096
Liabilities					
Current Liabilities					
Accounts Payable and Accrued Liabilities	1,840	2,479	(639)	2,531	(691)
Resident Refunds	271	507	(236)	476	(205)
Short Term Obligations Debt	3,603	3,106	497	2,180	1,423
Total Current Liabilities	5,714	6,092	(378)	5,187	527
Non-Current Liabilities					
Advance Deposits	1,866	1,797	69	1,550	317
Parking Deposits	1,236	1,236	_	1,236	_
Capital	88,323	87,496	827	85,493	2,830
Amort of Capital	(3,859)	(3,678)	(181)	(3,321)	(538)
Long Term Liabilities	151,354	150,772	582	151,282	73
Total Non-Current Liabilities	238,920	237,623	1,296	236,239	2,680
Total Liabilities	244,633	243,715	918	241,426	3,207
Not Assats					
Net Assets Unrestricted Net Assets	(16.001)	(16 201)		(40.047)	(2.040)
Temporarily Restricted	(16,291)	(16,291)	-	(12,347)	(3,943)
·	139 (1,117)	137 (934)	(183)	133	6 2 826
Current Year Increase (Decrease) In Net Assets Total Net Assets	(17,269)	(17,088)	(183) (181)	(3,943) (16,158)	2,826 (1,111)
i out the nooted			(101)		
Total Liabilities and Net Assets	227,365	226,627	737	225,268	2,097

SED
Statement of Operations by Natural Expense
All LOB, All Entities
Mar, FY08
(in thousands)

Operating Revenue Resident Monthly Fees 577 (39) 1,719 (86) 7,548 Departmental Revenues 370 227 582 173 1,791 Total Operating Revenue 947 188 2,301 88 9,339 Operating Expense Wages 344 35 1,012 93 4,184 Employee Benefits 92 (4) 251 7 1,005 Other Employee Expense 11 20 58 23 259 Contract Labor Expense 126 (18) 262 17 1,130 Repairs and Maintenance Expense 101 (8) 252 17 1,130 Repairs and Maintenance Expense 6 3 15 11 105 Purchased Services Expense 151 0 453 0 1,810 Other Expense 187 73 730 117 3,131 Operating Reserve Expense 1,040 91 3,128 262	ec.	YTDE	lar)	YTD(N	r	Ма	
Resident Monthly Fees 577 (39) 1,719 (86) 7,548 Departmental Revenues 370 227 582 173 1,791 Total Operating Revenue 947 188 2,301 88 9,339 Operating Expense Wages 344 35 1,012 93 4,184 Employee Benefits 92 (4) 251 7 1,005 Other Employee Expense 11 20 58 23 259 Contract Labor Expense 126 (18) 282 34 1,165 Supplies Expense 101 (8) 252 17 1,130 Repairs and Maintenance Expense 6 3 15 11 105 Professional Fee Expense 6 3 15 11 105 Purchased Services Expense 151 0 453 0 1,810 Other Expense 187 73 730 117 3,131 Op	FcstVar		•	•	BudVar	Actual	
Resident Monthly Fees 577 (39) 1,719 (86) 7,548 Departmental Revenues 370 227 582 173 1,791 Total Operating Revenue 947 188 2,301 88 9,339 Operating Expense Wages 344 35 1,012 93 4,184 Employee Benefits 92 (4) 251 7 1,005 Other Employee Expense 11 20 58 23 259 Contract Labor Expense 126 (18) 282 34 1,165 Supplies Expense 101 (8) 252 17 1,130 Repairs and Maintenance Expense 6 3 15 11 105 Professional Fee Expense 6 3 15 11 105 Purchased Services Expense 151 0 453 0 1,810 Other Expense 187 73 730 117 3,131 Op							Operating Revenue
Departmental Revenues 370 227 582 173 1,791		7.5.40	(00)	1 710	(20)	577	
Total Operating Revenue 947 188 2,301 88 9,339 Operating Expense Wages 344 35 1,012 93 4,184 Employee Benefits 92 (4) 251 7 1,005 Other Employee Expense 11 20 58 23 259 Contract Labor Expense 126 (18) 282 34 1,165 Supplies Expense 101 (8) 252 17 1,130 Repairs and Maintenance Expense 20 (8) 67 (32) 159 Professional Fee Expense 6 3 15 11 105 Purchased Services Expense 151 0 453 0 1,810 Other Expense 187 73 730 117 3,131 Operating Reserve Expense 4 (4) 6 (6) 6 Total Operating Expense 1,040 91 3,128 262 12,955 Operating Income	(746)		. ,		• ,		· ·
Operating Expense Wages 344 35 1,012 93 4,184 Employee Benefits 92 (4) 251 7 1,005 Other Employee Expense 11 20 58 23 259 Contract Labor Expense 126 (18) 282 34 1,165 Supplies Expense 101 (8) 252 17 1,130 Repairs and Maintenance Expense 20 (8) 67 (32) 159 Professional Fee Expense 6 3 15 11 105 Purchased Services Expense 151 0 453 0 1,810 Other Expenses 157 73 730 117 3,131 Operating Reserve Expense 4 (4) 6 (6) 6 Total Operating Expense 1,040 91 3,128 262 12,955 Operating Income (93) 278 (827) 349 (3,616) Net Rent	(6) (752)						·
Wages 344 35 1,012 93 4,184 Employee Benefits 92 (4) 251 7 1,005 Other Employee Expense 11 20 58 23 259 Contract Labor Expense 126 (18) 282 34 1,165 Supplies Expense 101 (8) 252 17 1,130 Repairs and Maintenance Expense 20 (8) 67 (32) 159 Professional Fee Expense 6 3 15 11 105 Purchased Services Expense 151 0 453 0 1,810 Other Expense 187 73 730 117 3,131 Operating Reserve Expense 4 (4) 6 (6) 6 Total Operating Expense 1,040 91 3,128 262 12,955 Operating Income (93) 278 (827) 349 (3,616) Net Rent 73 (43) 217 (111) 870 Investment Income 82 (36) 265 </td <td>(132)</td> <td>3,333</td> <td></td> <td></td> <td></td> <td></td> <td></td>	(132)	3,333					
Employee Benefits 92 (4) 251 7 1,005 Other Employee Expense 11 20 58 23 259 Contract Labor Expense 126 (18) 282 34 1,165 Supplies Expense 101 (8) 252 17 1,130 Repairs and Maintenance Expense 20 (8) 67 (32) 159 Professional Fee Expense 6 3 15 11 105 Purchased Services Expense 151 0 453 0 1,810 Other Expense 187 73 730 117 3,131 Operating Reserve Expense 4 (4) 6 (6) 6 Total Operating Expense 1,040 91 3,128 262 12,955 Operating Income (93) 278 (827) 349 (3,616) Net Rent 73 (43) 217 (111) 870 Interest Expense 82 (36) 2							Operating Expense
Employee Benefits 92 (4) 251 7 1,005 Other Employee Expense 11 20 58 23 259 Contract Labor Expense 126 (18) 282 34 1,165 Supplies Expense 101 (8) 252 17 1,130 Repairs and Maintenance Expense 20 (8) 67 (32) 159 Professional Fee Expense 6 3 15 11 105 Purchased Services Expense 151 0 453 0 1,810 Other Expense 187 73 730 117 3,131 Operating Reserve Expense 4 (4) 6 (6) 6 Total Operating Expense 1,040 91 3,128 262 12,955 Operating Income (93) 278 (827) 349 (3,616) Net Rent 73 (43) 217 (111) 870 Investment Income 9 (4) 48	382	4.184	93	1.012	35	344	Wages
Other Employee Expense 11 20 58 23 259 Contract Labor Expense 126 (18) 282 34 1,165 Supplies Expense 101 (8) 252 17 1,130 Repairs and Maintenance Expense 20 (8) 67 (32) 159 Professional Fee Expense 6 3 15 11 105 Purchased Services Expense 151 0 453 0 1,810 Other Expense 187 73 730 117 3,131 Operating Reserve Expense 4 (4) 6 (6) 6 Total Operating Expense 1,040 91 3,128 262 12,955 Operating Income (93) 278 (827) 349 (3,616) Net Rent 73 (43) 217 (111) 870 Interest Expense 82 (36) 265 (83) 425 Investment Income 9 (4) 4	59	•		· ·	(4)	92	Employee Benefits
Contract Labor Expense 126 (18) 282 34 1,165 Supplies Expense 101 (8) 252 17 1,130 Repairs and Maintenance Expense 20 (8) 67 (32) 159 Professional Fee Expense 6 3 15 11 105 Purchased Services Expense 151 0 453 0 1,810 Other Expense 187 73 730 117 3,131 Operating Reserve Expense 4 (4) 6 (6) 6 Total Operating Expense 1,040 91 3,128 262 12,955 Operating Income (93) 278 (827) 349 (3,616) Net Rent 73 (43) 217 (111) 870 Interest Expense 82 (36) 265 (83) 425 Investment Income 9 (4) 48 11 161 47770-Amortization Income 181 (16)	66	•	=			11	Other Employee Expense
Supplies Expense 101 (8) 252 17 1,130 Repairs and Maintenance Expense 20 (8) 67 (32) 159 Professional Fee Expense 6 3 15 11 105 Purchased Services Expense 151 0 453 0 1,810 Other Expense 187 73 730 117 3,131 Operating Reserve Expense 4 (4) 6 (6) 6 Total Operating Expense 1,040 91 3,128 262 12,955 Operating Income (93) 278 (827) 349 (3,616) Net Rent 73 (43) 217 (111) 870 Interest Expense 82 (36) 265 (83) 425 Investment Income 9 (4) 48 11 161 47770-Amortization Income 181 (16) 538 (38) 2,302 59910-Amortization Expense 6 0	169			282	(18)	126	Contract Labor Expense
Repairs and Maintenance Expense 20 (8) 67 (32) 159 Professional Fee Expense 6 3 15 11 105 Purchased Services Expense 151 0 453 0 1,810 Other Expense 187 73 730 117 3,131 Operating Reserve Expense 4 (4) 6 (6) 6 Total Operating Expense 1,040 91 3,128 262 12,955 Operating Income (93) 278 (827) 349 (3,616) Net Rent Interest Expense 82 (36) 265 (83) 425 Investment Income 9 (4) 48 11 161 47770-Amortization Income 181 (16) 538 (38) 2,302 59910-Amortization Expense 6 0 17 0 67	96			252		101	Supplies Expense
Professional Fee Expense 6 3 15 11 105 Purchased Services Expense 151 0 453 0 1,810 Other Expense 187 73 730 117 3,131 Operating Reserve Expense 4 (4) 6 (6) 6 Total Operating Expense 1,040 91 3,128 262 12,955 Operating Income (93) 278 (827) 349 (3,616) Net Rent Interest Expense 82 (36) 265 (83) 425 Investment Income 9 (4) 48 11 161 47770-Amortization Income 181 (16) 538 (38) 2,302 59910-Amortization Expense 6 0 17 0 67	(8)			67	, ,	20	Repairs and Maintenance Expense
Purchased Services Expense 151 0 453 0 1,810 Other Expense 187 73 730 117 3,131 Operating Reserve Expense 4 (4) 6 (6) 6 Total Operating Expense 1,040 91 3,128 262 12,955 Operating Income (93) 278 (827) 349 (3,616) Net Rent Interest Expense 82 (36) 265 (83) 425 Investment Income 9 (4) 48 11 161 47770-Amortization Income 181 (16) 538 (38) 2,302 59910-Amortization Expense 6 0 17 0 67	(0)		• •	15		6	Professional Fee Expense
Other Expense 187 73 730 117 3,131 Operating Reserve Expense 4 (4) 6 (6) 6 Total Operating Expense 1,040 91 3,128 262 12,955 Operating Income (93) 278 (827) 349 (3,616) Net Rent Income 73 (43) 217 (111) 870 Interest Expense 82 (36) 265 (83) 425 Investment Income 9 (4) 48 11 161 47770-Amortization Income 181 (16) 538 (38) 2,302 59910-Amortization Expense 6 0 17 0 67	0			453	0	151	Purchased Services Expense
Operating Reserve Expense 4 (4) 6 (6) 6 Total Operating Expense 1,040 91 3,128 262 12,955 Operating Income (93) 278 (827) 349 (3,616) Net Rent 73 (43) 217 (111) 870 Interest Expense 82 (36) 265 (83) 425 Investment Income 9 (4) 48 11 161 47770-Amortization Income 181 (16) 538 (38) 2,302 59910-Amortization Expense 6 0 17 0 67	156	•	117		73	187	Other Expense
Total Operating Expense 1,040 91 3,128 262 12,955 Operating Income (93) 278 (827) 349 (3,616) Net Rent 73 (43) 217 (111) 870 Interest Expense 82 (36) 265 (83) 425 Investment Income 9 (4) 48 11 161 47770-Amortization Income 181 (16) 538 (38) 2,302 59910-Amortization Expense 6 0 17 0 67	(6)				(4)	4	Operating Reserve Expense
Net Rent 73 (43) 217 (111) 870 Interest Expense 82 (36) 265 (83) 425 Investment Income 9 (4) 48 11 161 47770-Amortization Income 181 (16) 538 (38) 2,302 59910-Amortization Expense 6 0 17 0 67	915	12,955		3,128	91	1,040	Total Operating Expense
Net Rent 73 (43) 217 (111) 870 Interest Expense 82 (36) 265 (83) 425 Investment Income 9 (4) 48 11 161 47770-Amortization Income 181 (16) 538 (38) 2,302 59910-Amortization Expense 6 0 17 0 67	163	(3,616)	349	(827)	278	(93)	Operating Income
Interest Expense 82 (36) 265 (83) 425 Investment Income 9 (4) 48 11 161 47770-Amortization Income 181 (16) 538 (38) 2,302 59910-Amortization Expense 6 0 17 0 67							
Investment Income 9 (4) 48 11 161 47770-Amortization Income 181 (16) 538 (38) 2,302 59910-Amortization Expense 6 0 17 0 67	(595)	870	(111)	217	(43)	73	
47770-Amortization Income 181 (16) 538 (38) 2,302 59910-Amortization Expense 6 0 17 0 67	(205)	425	(83)	265	(36)	82	•
59910-Amortization Expense 6 0 17 0 67	11	161	11	48	(4)	9	
50050 FEVE Depresenting Francisco	(350)	2,302	(38)	538	(16)	181	
59950-FF&E Depreciation Expense 67 12 211 25 958	Ò	67	0	17	0	6	•
2000	100	958	25	211	12	67	·
68300-Letter of Credit Fees 52 (44) 167 (143) 689	(591)	689	(143)	167	(44)	52	
68900-Building Depreciation Expense	` 3 [´]	-		-		-	
Total Non-Operating Income (90) (130) (290) (339) (546)	(1,628)	(546)	(339)	(290)	(130)	(90)	Total Non-Operating Income
Increase (Decrease) in Net Assets (183) 148 (1,117) 10 (4,161)	(1,464)	(4,161)	10	(1,117)	148	(183)	Increase (Decrease) in Net Assets

	Independent	Assisted Living	Skilled Nursing
Billed Units	268	#MISSING	#MISSING
Available Units	469	#MISSING	#MISSING
Occupancy %	57.2%	#MISSING	#MISSING

SED Statement of Cash Flows Mar , FY08 (in thousands)

	Current	YTD
Cash Flows from Operating Activities		
Net Income	(183)	(1,117)
Adjustments to Reconcile Income		
Depreciation and Amortization Expense	73	228
Amortization Income	(181)	(538)
Unrealized (Gain) Loss on Investments	0	(3)
Realized (Gain) Loss on Investments	-	
(Increase)/Decrease in Accounts Receivable	(15)	(6)
(Increase)/Decrease in Inventory	3	8
(Increase)/Decrease in Prepaid Expenses	64	29
Increase/(Decrease) in Accounts Payable and Accrued Liabilities	(639)	(691)
Net Cash Provided by Operating Activities	(878)	(2,090)
Cash Flows from Investing Activities		
(Increase)/Decrease in Short Term Notes	(524)	476
(Increase)/Decrease in Limited Use Cash and Investments	246	(944)
(Increase)/Decrease in Designated Cash	(17)	(18)
(Increase)/Decrease in Designated Securities	0	3
(Increase)/Decrease in Fixed Assets	(130)	(89)
(Increase)/Decrease in Capitalized Bond Interest	(527)	(1,566)
(Increase)/Decrease in Deferred Assets	(12)	(27)
(Increase)/Decrease in LT Mortgage & Note Receivables	43	129
Net Cash Used in Investing Activities	(920)	(2,036)
Cash Flows from Financing Activities		
Increase/(Decrease) in Resident Refunds	(236)	(205)
Increase/(Decrease) in Advance Deposits	69	317
Increase/(Decrease) in Parking Deposits	- -	-
Increase/(Decrease) in Resident Deposits	827	2,830
Increase/(Decrease) in Short Term Obligations	497	1,423
Increase/(Decrease) in Long Term Liabilities	582	73
Net Cash Provided by Financing Activities	1,738	4,437
Increase (Decrease) in Cash	(59)	311
Aggregate Other Items to Reconcile Cash	0	0
Cash Beginning of Period	858	488
Cash End of Period	799	799



SEDGEBROOK COMPLIANCE CERTIFICATE

Sedgebrook, Inc. ("Sedgebrook") HEREBY CERTIFIES that:

- 1. This Certificate is furnished pursuant to Section 8.08 (c) of the Loan Agreement dated as of August 1, 2007 (the "Agreement") among Sedgebrook, Inc. and the Illinois Finance Authority.
- 2. The financial statements attached hereto have been prepared in accordance with generally accepted accounting principles and, to the best of my knowledge, reflect accurately and completely the financial condition and results of operation of the Borrower as of and for the period ended on the date of such statements.
- 3. As of March 31, 2008, Sedgebrook was in compliance with the covenants set forth in the Loan Agreement.

IN WITNESS WHEREOF, we have executed this Certificate as of April 28, 2008.

SEDGEBROOK, INC.

