

Naperville Campus, LLC Monthly Reporting Package September 2007

### **Table of Contents**

Project Summary	<u>Section</u> 1
Marketing Reports	2
Total Anticipated Budget/Analysis	3
Project Schedule	4
Monthly Landowner Financial Statements	5
Monthly Community Financial Statements	6
Supplemental Compliance Information	7

### **Project Summary**

### Naperville Campus, LLC

### Project Overview

### **Project Description**

Naperville Campus is a 76 acre project located in Naperville, Illinois. The community is marketed under the name Monarch Landing and will consist of approximately 1503 independent living apartments, 96 assisted living apartment and 132 skilled nursing beds upon its expected completion in 2012.

### Financing Overview

- \$68 million Revolving Credit Facility (construction loan) with LaSalle Bank which closed in June 2005.
- \$25 million of sub debt structured as a land sale/leaseback agreement with Morgan Stanley (annual rent/interest of 14.5%) that was executed in May, 2005.
- In addition, a "Special Tax District" Bond Issue for \$15 million closed in June of 2006.
- Erickson has funded approximately \$8.5M in equity to date to cover sub debt interest.
- Erickson has funded approximately \$46M in short term funding to cover project expenses in excess of entrance fees and the construction loan.

### Executive Summary

### Marketing Overview

Monarch Landing had 1 net reservation, 13 initial deposits, and 3 settlements in September. The community continues to focus on strengthening its pipeline. Monarch Landing finished the month with 61 reservations, 86 standbys and 81 futures.

### Naperville Campus, LLC

### Critical Issues

- Construction Loan Covenants The Naperville Campus (Monarch Landing)
  Development has fallen below its required move-in covenant, which is fifteen
  residents per month. Since marketing has slowed, additional covenants could
  potentially be tripped, such as certain timing performance hurdles. Erickson is
  currently updating the proforma and working with Lasalle Bank to amend to the loan
  documents.
- **Construction Costs** Rising Construction Costs A thorough review of all projects assessing the impact of rising construction costs is currently in process.

### **Active Phase Status**

Phase/Item	Construction Began	Projected to Open
Sitework 1.0	Apr-05	N/A
Residential Building 1.2	May-06	Sep-07

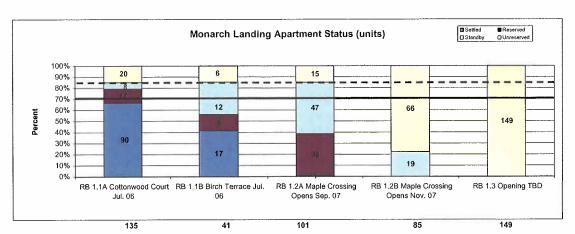
### Proforma Update

	Original Budget	CURRENT 9/30/2007 Budget
Entrance Deposits	543	572 (1)
Purchase Price	105	111 (2)
Net Operating Lease	0	0
Total Funds	647	683
Project Costs (excludes financing costs & dev. fees)	462	505 (3)
Financing Costs	53	82 (4)
Operations Start Up (Working Capital) Ex. Reserves	(12)	(8) (5)
Development Fees	27	29
Total Costs	531	608
Enterprise Margin	116	75

<sup>(1) (2) (3) (4) (5)</sup> Variance is due primarily to revised slower absorption schedule, which increased deposit & costs due to inflation.

<sup>(3)</sup> Variance is partly due to steel cost increases.

# **N** Marketing Reports



**Total Units** 

Settled Reservations Standby Futures Total

2005 Year End	2006 1st Qtr	2006 2nd Qtr	2006 3rd Qtr	2006 4th Qtr	2007 1st Qtr	2007 2nd Qtr	2007 3rd Qtr
0	0	0	53	82	86	98	108
99	94	100	43	16	30	45	61
40	71	79	87	93	93	79	86
21	27	27	49	61	71	74	81
160	192	206	232	252	280	296	336

Test to Break I (Buildings with		d or bond post	ed for 50% of entran	ce fees)
		# of Units	H = 6511=	
		Required	# of units	
Building	Total Units	(50%)	Settled/Reserved	# of Units Needed
RB 1.1A	135	68	107	Test Satisfied
RB 1.1B	41	21	23	Test Satisfied
RB 1.2A	101	51	39	12
RB 1.2B	85	43	0	43

,	nalysis of De	oosits/Reserva	tions/Standt	ys for Construction	Starts					
		<u>Units</u>	Test	Required eserved/Standl	Settled	Reserved	Standby	<u>Total</u>	Needed	
Current Buildings										
Open	RB 1.1A	135	85%	115	90	17	8	115	0	Test Satisfied
Open	RB 1.1B	41	85%	35	17	6	12	35	0	Test Satisfied
Began Const. Sep. 06	RB 1.2A	101	85%	86	1	38	47	86	0	Test Satisfied
Construction Test for Fur	iding of Next E	Building								
Began Const. Nov. 06	RB 1.2B	85	70%	60	0	0	19	19	41	
TBD	RB 1.3	149	70%	104	0	0	0	0	104	

\*Settlement vs. Covenant

Covenant Requirement 15 PTD Monthly Average as of 9/30/07 7.7

NOTES:

We are currently 41 standbys short of the meeting the construction funding test in RB 1.2B.

ambr	
ပ	é
	ö
	Sep
	Aug
	_
	7
	Jun
	Mav
	Apr
	_
	Mar
	Feb
	Jan
y Trend Report	
arketing	
Σ	
007 Monthly	
Σ	
00	

	Jan	Feb	Mar	Apr	May	unf	Jul	Aug	Sep	Oct	Nov	Dec	YTD	Average
Monthly Activity							0					and the state of t		
1 Net Apt Reservations (MS)*	7	6	4	m	16	7	7	18	τ				72	8.00
* New	2	6	8	8	16	80	7	18	-				72	8.00
* Resale	0	0	-	0	0	-	0	0	0				0	
2 Gross Reservations (MS)	10	=	11	80	20	16	13	25	8			THE REAL PROPERTY AND ADDRESS OF THE PARTY ADDRESS OF THE PARTY AND ADD	122	13.56
	0	က	2	9	-	5	7	0	3				27	3.00
* New	0	က	-	9	~	5	7	0	3				26	2.89
* Resale	0	0	-	0	0	0	0	0	0		1000		-	0.11
4 No. of Initial Deposits (MS)	15	10	20	10	9	16	18	20	13				128	14.22
S Requests for Refunds (MS)	8	3	8	3	∞	4	4	4	4	100			41	4.56
Total Kit Requests (OT)	062	572	497	431	009	096	881	798	478				6,007	667.44
* MJO (OT)	393	316	323	276	289	574	512	357	256	ALCOHOLOGY BOLD THE WINNESS OF THE STATE OF			3,296	366.22
* Sales Office (OT)	370	244	134	138	289	363	338	410	194				2,480	275.56
* Walk-ins (OT)	27	12	40	17	22	23	31	31	28				231	25.67
HC Kit Requests	0	0	•	-	-	-	0	-	0			A contract of the contract of the contract of	5	0.56
Total Appts (OT)**	48	44	72	63	80	72	74	85	47				585	65.00
* First Time Appts (OT)	23	23	35	23	39	43	48	20	28	man combando a função de desembo dos tribas cara da 10 mai de			312	34.67
* Non Depositor Repeat Appts (OT)	15	10	20	_	7	16	15	20	တ				127	14.11
* Depositor Appts (OT)	10	11	17	29	30	13	7	15	10		_		146	16.22
Walk-in Appts (OT)	_	0	0	0	0	0	0	0	0		And the second s		-	0.11
Pipeline									İ					
Reserved but Unsettled (P)	23	29	31	28	43	45	45	63	61				61	40.89
* New	22	28	30	27	42	45	45	63	61				61	40.33
* Resale	The state of the s	The same of the sa		-	-	0	0	0	0				0	0.56
10 Standby (P)	96	92	93	93	77	79	78	11	98				98	85.56
11 Futures (P)	64	65	71	22	73	9/	84	82	81		A THE PERSON NAMED OF PERSONS ASSESSED.		81	74.56
Total Deposits w/o Settled Apts (C) [9+10+11]	182	186	195	196	193	200	207	222	228		AND AND ADDRESS AN	manufacture of the state of the	228	201.00
Total Settled Apts (P)	80	83	85	16	92	26	104	102	105		A CONTRACTOR OF THE PROPERTY O		105	93.22
Total New Settled Apts (BS)	82	85	98	92	93	86	105	105	108				108	94.89
14 No. of Unsettled Apts (PRU)	26	94	92	27.1	270	265	258	260	258			The second secon	258	207.22
15 Apts released by keys not turned in	0	0	0	0	O CONTRACTOR OF THE PROPERTY O	0	0	0	~	CONTRACTOR AND A STATE OF THE S	And the state of t	The second of the second of	-	0.11
Ratio (Line 12/14) (C)	1 20	00.1	Q, Q			JP 0	000	700	V/IV 00 0	VIV	V/IV		000	700

<sup>\*</sup> Net Reservations = Gross Reservations - Reservations withdrawn

<sup>\*\*</sup> Total Appts = Non-Depositor (First-time and repeat) + Depositor (Futures, Standby, Reserved, Settle/Resident)



### Marketing Summary

Date Range [>=9/1/07 and <=9/30/07]

MLN

LOC: Independent

Settlements	Count	Cash Collected	Current P-Note Due	Total	
New	ε	020'958\$	\$229,470	\$1,085,500	
Resale	0	0\$	0\$	0\$	
Total	е	\$856,030	\$229,470	\$1,085,500	

Reservations	suc					Deposits	Reservations	Reservations	Net
	Initial Deposits	<b>Priority List</b>	Priority List Left To Settled Withdrew	Withdrew	Net	Reserved	Settled	Withdrawn	Reservations
New	7-	7		2	-2	\$2,364,000	\$1,085,500	\$1,879,500	-\$601,000
Resale	0	0	0	0	0	9	0\$	\$0	80
Total	-	7	ମ	2	-5	\$2,364,000	\$1,085,500	\$1,879,500	-\$601,000

Waiting Lists	Naiting Lists Initial Deposits	Priority List	Changed Status	Net Change	
Futures	2	1	4	Ψ.	
Standby	10	8	ю	ത	
Total	12	3	7	8	

Initial Deposits	
Initial Deposits	13
Requests for Refund	4

# Total Anticipated Budget

### Erickson Retirement Communities Naperville Campus Total Anticipated Budget As of September 30, 2007

	Actual Costs <u>JTD</u>	% Complete to Budget	Estimate to Complete	Estimate at Completion	Original <u>Budget</u>	Favorable/ (Unfavorable)	Notes
Entrance Deposits	32,605,930	6%	539,767,326	572,373,256	542,559,462	29,813,794	
Operating Lease	210,338	1%	18,279,566	18,489,903	20,281,314	(1,791,411)	
Funds Held/WC Loan Repayment	0	0%	(14,150,597)	(14,150,597)		(14,150,597)	
Total Deposits	32,816,268	6%	543,896,294	576,712,562	562,840,776	13,871,786	Α
Hard Costs - Building	86,025,990	24%	270,044,685	356,070,675	325,683,141	(30,387,534)	
Hard Costs - Sitework	13,547,363	57%	10,203,882	23,751,245	23,394,543	(356,702)	
Architecture	6,991,109	52%	6,473,165	13,464,273	12,310,747	(1,153,526)	
Engineering	2,714,898	75%	888,160	3,603,058	3,444,962	(158,096)	
Builder's Risk	148,478	22%	518,125	666,603	637,797	(28,806)	
Fees, Permits & Bonds	3,109,220	41%	4,426,860	7,536,079	11,183,040	3,646,961	
Development Fee	1,630,297	6%	26,988,268	28,618,565	27,127,975	(1,490,590)	
Outside Legal	662,995	63%	384,000	1,046,995	666,284	(380,711)	
Phase Costs Before Contingency	114,830,350	26%	319,927,144	434,757,493	404,448,489	(30,309,004)	
Contingency	0	0%	8,488,919	8,488,919	10,965,661	2,476,742	
Total Phase Costs	114,830,350	26%	328,416,063	443,246,413	415,414,150	(27,832,263)	В
Department Costs							
Adminstration Department	1,106,867	22%	3,963,634	5,070,501	2,530,035	(2,540,466)	
Acquisitions and Development	4,762,339	32%	10,180,167	14,942,506	11,235,995	(3,706,511)	
Finance	197,651	19%	833,947	1,031,598	839,945	(191,653)	
Marketing Department	11,139,845	25%	34,160,889	45,300,734	30,661,482	(14,639,252)	
Information Services	319,407	27%	860,831	1,180,238	188,392	(991,846)	
Legal Department	125,428	26%	364,028	489,456	375,807	(113,649)	
Total Departmental Costs	17,651,537	26%	50,363,496	68,015,033	45,831,656	(22,183,377)	С
Total Hard & Soft Costs	132,481,887	26%	378,779,559	511,261,446	461,245,806	(50,015,640)	
Other Development Costs							
Land	22,970,488	100%		22,970,488	22,951,000	(19,488)	
Interest Costs	20,701,849	27%	55,375,278	76,077,127	34,790,867	(41,286,260)	
Financing Costs - L.O.C	2,452,990	81%	573,371	3,026,361	1,959,500	(1,066,861)	
Property Taxes	506,503	23%	1,708,516	2,215,019	2,078,167	(136,852)	
Capital Expenditures/	469,995	34%	916,267	1,386,262	1,206,910	(179,352)	
Community Loan Interest	(1,293,852)	311%	877,194	(416,658)	(8,298,079)	(7,881,421)	-
Total Other Development Costs	45,807,973	44%	59,450,626	105,258,599	54,688,365	(50,570,234)	D
Total Costs	178,289,859	29%	438,230,185	616,520,045	515,934,171	(100,585,874)	
Profit Margin	(145,473,591)		105,666,109	(39,807,483)	46,906,605	(86,714,088)	
Profit Margin %				-6.90%	8.33%	-15.24%	
Purchase Price				111,250,000			
Adjustment to Funds Held/WC Loan Rep	ayment			14,150,597			
Start Up Loss Adjusment				7,900,000			
Operating Lease Adjustment				(18,489,903)			
Total Adjustments				114,810,694			
Enterprise Value				75,003,211			

### Naperville Campus, LLC

	Millions nces to Original Proforma by Reason	Category	\$ Detail	\$ Summary
1	Naperville Road Impact Fees, and Park District Fees were renegotiated and thus lower than originally anticipated (2005) Phase Costs	В _	1.4	1.4
2	Naperville Campus enters into ground lease agreement with Morgan Stanley, which had not been anticipated in original budget (2005)  Other Development Costs	D _	(18.2)	(18.2)
3	Increases of CB1.0, RB1.1 and PKD1.0 cost per square foot as well as projected costs for RB1.5 through RB3.4 (from \$1 due to increases in steel costs. Also, adjustment of CB2.0 and CB3.0 cost per square foot (from \$180.35 to \$200) due to projected increases in materials costs (2005 & 2006)	02.91 to \$103) B	(7.8)	
	Phase Costs Other Development Costs	D _	(5.0)	(12.9)
4	Updated G&A cost assumptions and lowered monthly pricing for the Chicago area (2005) Working Capital Community Loan Interest	A D	(1.5) (8.3)	(9.8)
5	Updated absorption schedule (from 17/mo to 15/mo) due to Chicago market challenges (2005)	·		
	Deposits Operating Lease	A A _	2.4 0.4	2.8
6	Increase in construction loan rates from 8.5% to 9% (2005/2007) Other Development Costs	D _	(3.9)	(3.9)
7	RB1.2 and RB1.3 costs adjusted for cost increase of steel - from \$103 to \$113.6 (2007)  Phase Costs  Other Development Costs	B D	(2.1) (1.2)	(3.3)
	Delay of project schedule due to slower than anticipated absorption rate (12.5/mo versus 15/mo) in Chicago market (2007)	-	(=/	(5.5)
8	Deposits Operating Lease Development Fees	, А А В	27.4 (2.2) (1.4)	
	Working Capital Phase Costs Departmental Costs	A B C	(4.7) (15.2) (21.3)	. "45" ·
	Other Development Costs	D .	(11.4)	(28.8)
9	Adjustment of funds held related to updating metrics with historical performance (2007)  Working Capital  Other Development Costs	A D	(7.9) (2.1)	(10.0)
10	Unanticipated Adverse Field Conditions in construction of RB1.2 and in SW10 work(2007)	•		, , ,
10	Phase Costs Other Development Costs	B D	(2.1) (0.5)	(2.6)
11	RB2.1 through RB3.4 construction plans changed from steel to woodframe due to rising cost of steel - \$10M, and also included a change from parking decks to underground parking for RB2.1 through RB3.4 - (\$10.1M) (2007)			
	Phase Costs	В .	(0.7)	(0.7)
12	Other Departmental Costs	c .	(0.8)	(0.8)
				(86.7)
Varia	nce by line item (reference category code)			Total
A B	Total Deposits (Deposits/ Working Capital/ Operating Lease) Phase Costs			13.9 (27.9)
D	Departmental Costs Other Development Costs Total Variance			(22.1) (50.6) (86.7)

## Project Schedule

	Original Scheduled	Substantially	Variance
Project	Completion Date	Completed	(in Months)
Community Building 1.0	Jun-06	Jul-06	(1.0)
Transitional Spaces	Sep-08	Aug-09	(11.0)
Residential Building 1 1	Jun-06	Jul-06	(1.0)
Residential Building 1.2	Mar-07	Sep-07	(6.0)
Residential Building 1.3	Mar-08	Mar-09	(12.0)
Community Building 2.0	Sep-08	Oct-09	(13.0)
Residential Building 2.1	Sep-08	Oct-09	(13.0)
Residential Building 2.2	Sep-08	Sep-10	(24.0)
Residential Building 2.3	Jul-09	May-11	(22.0)
Residential Building 2.4	Mar-10	Mar-12	(24.0)
Community Building 3.0	Mar-11	Oct-12	(19.0)
Residential Building 3.1	Aug-10	Oct-12	(26.0)
Residential Building 3.2	Oct-11	Aug-13	(22.0)
Residential Building 3.3	Mar-12	May-14	(26.0)
Residential Building 3.4	Jul-12	Mar-15	(32.0)
Master Planning	Apr-05	Apr-05	-
Bridge 10	Mar-07	Sep-07	(6.0)
Bridge 20	Sep-08	Sep-10	(24.0)
Bridge 30	Sep-08	Oct-09	(13.0)
Bridge 40	Mar-10	Mar-12	(24.0)
Bridge 50	Jul-12	Mar-15	(32.0)
Bridge 60	Jul-12	Mar-15	(32.0)
Chapel 1	Oct-11	Aug-13	(22.0)
Gate House 1	Jun-06	Jul-06	(1.0)
Maintenance Building 1	Dec-06	Dec-06	-
Marketing Center 1	Oct-04	Oct-04	-
Extended Care 1.0	Mar-10	Nov-09	4.0
Extended Care 2.0	Jul-12	Mar-15	(32.0)

<u>LaSalle Bank Covenant:</u>
Phases CB 1.0 - RB 2.1 - Substantial completion shall be 3 months after original schedule date. RB 2.2 & thereafter - Substantial completion shall be 6 months after original schedule date.

### 5 Landowner Financial Statements

### **ERICKSON RETIREMENT COMMUNITIES**

### Naperville Campus Landowner Balance Sheet Sep, FY07

03:05 PM

ASSETS Current Assets Cash Assets Limited as to Use Other Current Assets Total Current Assets Fixed Assets Land and Improvements Buildings Other Fixed Assets Total Fixed Assets Accumulated Depreciation	211,000 512,530 7,054,098 <b>7,777,629</b> 25,485,569 107,631,595 1,965,044	50,416 561,100 7,723,723 8,335,239 25,041,851	160,583 (48,570) (669,624) (557,610)
Cash Assets Limited as to Use Other Current Assets Total Current Assets Fixed Assets Land and Improvements Buildings Other Fixed Assets Total Fixed Assets Accumulated Depreciation	512,530 7,054,098 <b>7,777,629</b> 25,485,569 107,631,595 1,965,044	561,100 7,723,723 <b>8,335,239</b> 25,041,851	(48,570) (669,624)
Assets Limited as to Use Other Current Assets Total Current Assets Fixed Assets Land and Improvements Buildings Other Fixed Assets Total Fixed Assets Accumulated Depreciation	512,530 7,054,098 <b>7,777,629</b> 25,485,569 107,631,595 1,965,044	561,100 7,723,723 <b>8,335,239</b> 25,041,851	(48,570) (669,624)
Other Current Assets  Total Current Assets  Fixed Assets  Land and Improvements  Buildings  Other Fixed Assets  Total Fixed Assets  Accumulated Depreciation	7,054,098 7,777,629 25,485,569 107,631,595 1,965,044	7,723,723 8,335,239 25,041,851	(669,624)
Total Current Assets  Fixed Assets  Land and Improvements  Buildings  Other Fixed Assets  Total Fixed Assets  Accumulated Depreciation	7,777,629 25,485,569 107,631,595 1,965,044	<b>8,335,239</b> 25,041,851	
Total Current Assets  Fixed Assets  Land and Improvements  Buildings  Other Fixed Assets  Total Fixed Assets  Accumulated Depreciation	25,485,569 107,631,595 1,965,044	25,041,851	(557,610)
Fixed Assets Land and Improvements Buildings Other Fixed Assets Total Fixed Assets Accumulated Depreciation	107,631,595 1,965,044		
Land and Improvements Buildings Other Fixed Assets Total Fixed Assets Accumulated Depreciation	107,631,595 1,965,044		
Buildings Other Fixed Assets Total Fixed Assets Accumulated Depreciation	1,965,044		443,718
Total Fixed Assets Accumulated Depreciation		69,175,686	38,455,910
Accumulated Depreciation		1,325,182	639,862
•	135,082,208	95,542,719	39,539,490
	(2,795,448)	(997,890)	(1,797,558)
Total Fixed Assets net of Depreciation	132,286,760	94,544,828	37,741,932
Construction in Progress	21,654,088	29,122,198	(7,468,110)
Total Fixed Assets, Net and CIP	153,940,848	123,667,026	30,273,822
Other Assets	40 494 700	44 462 044	E 220 759
Community Note Receivable	16,484,702	11,163,944	5,320,758
Deferred Financing Costs, net	1,523,876 18,008,578	1,697,573 12,861,517	(173,697) <b>5,147,061</b>
Total Other Assets	·····		
TOTAL ASSETS	179,727,055	144,863,782	34,863,272
LIABILITIES & MEMBERS' CAPITAL Current Liabilities			
Accounts Payable	156,701	375,146	(218,445)
Construction G.C. Payable	2,237,812	3,002,788	(764,976)
Retainage Payable	1,977,978	3,146,863	(1,168,885)
Other Current Liabilities	235,833	341,362	(105,530)
Short-Term Interest Payable	746,852	824,444	(77,592)
ERC Short-Term Funding	45,994,681	16,131,883	29,862,799
Development Fees Payable	1,630,297	1,010,688	619,609
Intercompany	707,598	607,695	99,903
Total Current Liabilities	53,687,752	25,440,868	28,246,884
Long-Term Liabilities			
Mortgage Payable	32,605,930	20,213,750	12,392,180
Line of Credit Payable	67,702,618	67,702,618	-
Sale/Leaseback Payable	25,000,000	25,000,000	
Bonds Payable	15,000,000	15,000,000	<u>-</u>
Total Long-Term Liabilities	140,308,548	127,916,368	12,392,180
Total Liabilities	193,996,300	153,357,236	40,639,064
Members' Capital		-	
Members' Capital	118,496	118,496	-
Members' Capital Sub-Debt Interest	8,202,750	5,484,000	2,718,750
Development Fee Distributions	(1,630,297)	(1,010,688)	(619,609)
Retained Earnings	(13,085,262)	(13,085,262)	-
Current Year's Income (Loss)	(7,874,933)	(13,085,262)	5,210,330
Total Members' Capital	(14,269,246)	(21,578,717)	7,309,471
TOTAL LIABILITIES & MEMBERS' CAPITAL	179,727,055	132,789,207	46,937,847

### 10/16/07 03:05 PM

### **ERICKSON RETIREMENT COMMUNITIES**

### Naperville Campus Landowner Income Statement Sep, FY07

	Period Activity	Period Budget	Period Variance	Year-to-Date Actual	Year-to-Date Budget	Year-to-Date Variance
Departmental Expenses						
Development Administration	94,345	108,929	14,584	977,010	983,637	6,627
Administration	42,620	30,419	(12,201)	383,580	273,772	(109,808)
Finance	-	12,201	12,201	-	109,806	109,806
Marketing	236,466	212,680	(23,786)	2,138,138	1,917,252	(220,886)
Sales and Information	114,925	105,943	(8,982)	1,114,432	960,269	(154,163)
Information Services	17,753	17,752	(1)	159,777	159,771	(6)
Legal	3,914	3,914	0	35,226	35,229	3
Capitalized Costs	(273,557)	(277,154)	(3,597)	(2,670,025)	(2,504,447)	165,578
Net Departmental Expense	236,466	214,684	(21,782)	2,138,138	1,935,288	(202,850)
Other Operating Expenses						
Bank Charges/Other Fees	958	-	(958)	5,906	-	(5,906)
Depreciation	271,380	272,188	808	1,797,558	2,204,579	407,022
Amortization	19,300		(19,300)	173,697		(173,697)
Total Other Operating Expenses	291,637	272,188	(19,450)	1,977,160	2,204,579	227,419
Total Operating Expenses	528,103	486,871	(41,232)	4,115,299	4,139,868	24,569
Non-Operating Revenue						
Note Rec/Other Interest	109,307	80,007	29,300	877,194	620,520	256,674
Community Lease Revenue	133,992	594,945	(460,953)	1,060,958	3,695,841	(2,634,883)
Total Non-Operating Revenue	243,299	674,952	(431,653)	1,938,151	4,316,361	(2,378,210)
Non-Operating Expenses						
Interest Expense LOC, net(Sub-debt)	136,942	75,000	(61,942)	1,987,060	675,000	(1,312,060)
CNL Interest Expense	-	302,083	302,083	-	2,718,750	2,718,750
Mortgage Interest Expense	118,954	579,945	460,991	925,620	3,560,841	2,635,221
Equity Partner Interest Expense	302,083	-	(302,083)	2,718,750	-	(2,718,750)
Financing Costs	7,310	4,000	(3,310)	66,055	96,000	29,945
Real Estate & Other Taxes		_		300		(300)
Total Non-Operating Expenses	565,289	961,028	395,739	5,697,785	7,050,591	1,352,806
NET INCOME (LOSS)	(850,093)	(772,948)	(77,145)	(7,874,933)	(6,874,098)	(1,000,835)

### **ERICKSON RETIREMENT COMMUNITIES**

### Naperville Campus Landowner Cash Flow Statement Sep, FY07

10/16/07 3:05 PM

	Period Activity	Year-to-Date
Cash Flows from Operating Activities:		
Net Income (Loss)	(850,093)	(7,874,933)
Adjustments to reconcile Net Income (Loss) to Net Cash (Used In) Provided by Operating Activities:		
Depreciation	271,380	1,797,558
Amortization	19,300	173,697
Changes in:		
Assets Limited as to Use	(512,530)	48,570
Other Current Assets	69,876	669,624
Current Liabilities	54,689	(323,975)
Interest Payable	(77,659)	(77,592)
ERC Short-Term Funding	4,793,129	29,862,799
Development Fees Payable	25,627	619,609
Intercompany	(549,992)	99,903
Net Cash (Used In) Provided by Operating Activities	3,243,724	24,995,260
Cash Flows from Investing Activities:		
CIP and Other Fixed Assets	(3,134,638)	(32,071,380)
Net Cash (Used In) Provided by Investing Activities	(3,134,638)	(32,071,380)
Cash Flows from Financing Activities:		
Deferred Financing Costs	-	₩.
Community Note Receivable	(1,099,307)	(5,320,758)
Retainage Withheld (Released)	(27,565)	(1,168,885)
Mortgage Proceeds	512,530	12,392,180
Change in General Contractor Payable	217,889	(764,976)
Proceeds (Repay) LOC Sub-Debt	-	-
Members' Capital	-	-
Members' Drawing	(25,627)	(619,609)
Net Cash (Used In) Provided by Financing Activities	(422,079)	4,517,953
Change in Cash	(10,910)	160,583
Beginning Cash Balance	221,909	50,416
Ending Cash Balance	211,000	211,000

# **CO** Community Financial Statements

MLN Comparative Balance Sheet (in thousands)

	YTDSep FY07	YTDAug FY07	Change	YTDDec FY06	Change
Assets					
Current Assets					
Cash	1,095	352	743	1,342	(247)
Designated Cash	227	246	(19)	-	227
Accounts Receivable	56	35	21	47	9
Inventory	42	46	(5)	40	2
Prepaids	8	13	(5)	59	(51)
Short Term Notes Receivable	233	17	216	2,025	(1,791)
Total Current Assets	1,661	710	951	3,512	(1,851)
Limited Use Cash and Investments					
Escrow Deposits	2,746	2,637	109	4,934	(2,188)
Restricted Fund Accounts	2,889	2,854	35	2,716	174
Total Limited Use Cash & Investments	5,635	5,491	145	7,649	(2,014)
Non-Current Assets					
Fixed Assets- Net	2,536	2,557	(21)	2,734	(197)
LT Mortgage & Note Receivables	32,606	32,093	513	20,214	12,392
Total Non-Current Assets	35,142	34,650	492	22,947	12,195
Total Assets	42,439	40,851	1,588	34,109	8,330
Liabilities					
Current Liabilities					
Accounts Payable and Accrued Liabilities	521	745	(225)	1,237	(716)
Total Current Liabilities	521	745	(225)	1,237	(716)
Non-Current Liabilities					
Advance Deposits	1,380	1,290	90	430	950
Capital	34,176	33,434	742	26,739	7,437
Amort of Capital	(755)	(688)	(67)	(215)	(540)
Long Term Liabilities	16,488	15,388	1,100	11,164	5,324
Total Non-Current Liabilities	51,289	49,424	1,864	38,118	13,170
Total Liabilities	51,809	50,170	1,640	39,355	12,454
Net Assets					
Unrestricted Net Assets	(5,251)	(5,251)	_	(260)	(4,991)
Temporarily Restricted	71	46	24	<b>.</b> 5	66
Current Year Increase (Decrease) In Net Assets	(4,190)	(4,115)	(76)	(4,991)	800
Total Net Assets	(9,370)	(9,319)	(52)	(5,246)	(4,125)
Total Liabilities and Net Assets	42,439	40,851	1,588	34,109	8,330

MLN Statement of Operations by Natural Expense All LOB, All Entities Sep, FY07 (in thousands)

	Sep		YTD(	YTD(Sep)		YTDDec	
	Actual	BudVar	Actual	BudVar	Forecast	FcstVar	
Operating Revenue	200	44.45	4.000	/ <b>~~~</b> \	0.540	(4.000)	
Resident Monthly Fees	239	(144)	1,908	(777)	2,548	(1,668)	
Departmental Revenues		(23)	817	177	1,097	159	
Total Operating Revenue	309	(166)	2,726	(600)	3,645	(1,510)	
Operating Expense							
Wages	268	32	2,386	242	3,262	281	
Employee Benefits	56	10	554	18	754	17	
Other Employee Expense	18	(8)	106	(12)	118	20	
Contract Labor Expense	54	34	706	13	981	(3)	
Supplies Expense	48	14	454	(3)	623	74	
Repairs and Maintenance Expense	25	(15)	102	(27)	120	(9)	
Professional Fee Expense	5	1	56	5	76	5	
Purchased Services Expense	121	0	1,092	0	1,456	0	
Other Expense	(305)	551	749	1,552	1,449	1,715	
Operating Reserve Expense	1	(1)	(24)	24	(24)	24	
Total Operating Expense	292	618	6,181	1,811	8,817	2,123	
Operating Income	16	452	(3,456)	1,212	(5,172)	614	
Net Rent	15	0	135	0	180	0	
Interest Expense	109	(29)	877	(257)	1,133	(257)	
Investment Income	20	20	233	233	233	233	
47770-Amortization Income	67	(52)	540	(249)	998	(249)	
59950-FF&E Depreciation Expense	55	1	495	7	662	7	
Total Non-Operating Income	(92)	(61)	(735)	(266)	(745)	(266)	
Increase (Decrease) in Net Assets	(76)	391	(4,190)	946	(5,916)	348	
	<u> </u>						

### **Current Month Occupancy**

	Independent	Assisted Living	Skilled Nursing
Billed Units	105	#MISSING	#MISSING
Available Units	277	#MISSING	#MISSING
Occupancy %	37.9%	#MISSING	#MISSING

### MLN Statement of Cash Flows Sep , FY07 (in thousands)

_	Current	YTD
Cash Flows from Operating Activities		
Net Income	(76)	(4,190)
Adjustments to Reconcile Income		
Depreciation and Amortization Expense	55	495
Amortization Income	(67)	(540)
(Increase)/Decrease in Accounts Receivable	(21)	(9)
(Increase)/Decrease in Inventory	5	(2)
(Increase)/Decrease in Prepaid Expenses	5	51
Increase/(Decrease) in Accounts Payable and Accrued Liabilities	(225)	(716)
Net Cash Provided by Operating Activities	(323)	(4,912)
Cash Flows from Investing Activities		
(Increase)/Decrease in Short Term Notes	(216)	1,791
(Increase)/Decrease in Limited Use Cash and Investments	(121)	2,080
(Increase)/Decrease in Designated Cash	19	(227)
(Increase)/Decrease in Fixed Assets	(34)	(298)
(Increase)/Decrease in LT Mortgage & Note Receivables	(513)	(12,392)
Net Cash Used in Investing Activities	(865)	(9,046)
Cash Flows from Financing Activities		
Increase/(Decrease) in Advance Deposits	90	950
Increase/(Decrease) in Resident Deposits	742	7,437
Increase/(Decrease) in Long Term Liabilities	1,100_	5,324
Net Cash Provided by Financing Activities	1,932	13,711
Increase (Decrease) in Cash	743	(247)
Aggregate Other Items to Reconcile Cash	-	-
Cash Beginning of Period	352	1,342
Cash End of Period	1,095	1,095

# Supplemental Information

### Naperville Campus, LLC Loan Covenant Compliance Summary

### As of September 30, 2007

Satisfied
Pending
Not Met

**Reporting Covenants** 

Description		Status
Monthly-Landowner Financial Statements	Enclosed	
Monthly-Community Financial Statements	Enclosed	
Monthly-Community Marketing Reports	Enclosed	
Monthly-ERC Financial Statements/MD&A	Attached	
Monthly-Project Status Report	Enclosed	
Monthly-Compliance Letter	Enclosed	
2006 Audited Financial Statements	Attached-Feb07	
2007 Community Budget	Enclosed-Dec06	
2006 Tax Returns or Extensions (if applicable)*	Enclosed-Mar07	
2007 Annual Insurance Certificates	Enclosed-Dec06	KARAMAN AND AND AND AND AND AND AND AND AND A

### Financial/Other Covenants

Description	Covenant		Actual		Status	
ERC Liquidity (in millions)	Minimum	\$	100.0	\$	156.0	
Letter of Credit Sub-Limit (in millions)	Maximum	\$	9.0		0.3	
Working Capital Loan Sub-Limit (in millions)	Maximum	\$	28.5	\$	15.2	
PTD Absorbtion/Month	Minimum		15.0		7.7	

<sup>\*</sup> Landowners which are Limited Liability Corporations (LLC's) do not file tax returns, these entities are consolidated with the Erickson Group Tax Filings

<sup>\*\*</sup> See Compliance Letter for additional detail



### SCHEDULE XII

### COVENANT COMPLIANCE LETTER

October 17, 2007

LaSalle Bank National Association, Collateral and Administrative Agent 135 S. LaSalle Street Suite 826 Chicago, IL 60603 Attn: Naomi O'Dell

Commercial Banking Officer

RE: Naperville

Ladies and Gentlemen:

This letter is submitted in connection with the monthly financial statements required to be provided under Section 8.3 of the Construction Loan Agreement dated July 8, 2005 (the "Loan Agreement") relating to Monarch Landing for the month ending September 30, 2007. To the best knowledge of the undersigned, who is the chief financial officer of the entities submitting such financial statements, no Default, with the exception noted below, as defined in the Loan Agreement, has occurred and is continuing, and no Event of Default, as defined in the Loan Agreement, has occurred. [If a Default or Event of Default has occurred, detailed information with respect thereto must be supplied with this letter.] All original promissory notes evidencing advances under the Community Loan Documents have been delivered (or are being delivered herewith) to you.

Compliance Exception: Section 9.1r(i) of the Loan Agreement with Lasalle Bank requires that once a Certificate of Occupancy is issued for one or more buildings the project must maintain a project-to-date average rate of 15 settlements per month. The current project-to-date settlement average is below this requirement. Discussions with Lasalle are currently underway to determine an appropriate settlement rate for this project and amend this covenant.

Executive Vice President and

Chief Financial Officer

### Naperville Campus, LLC Balance Test

Projected: As of September 30, 2007

·	· Market `	Value at Completion  Completion		No. of	Average Deposit	Total Deposit	Total Deposits	Future Deposits Remaining to	Coverage
Phase		Date	Status	Units	per Unit	by Phase	Received	be Collected	Amount
Residential	1.1	7/1/2006		181	315,188	57,049,075	32,605,930	24,443,145	
Residential	1.2	9/1/2007		187	332,756	62,225,335	0	62,225,335	
Residential	1.3	9/1/2008		149	331,209	49,350,101	0	49,350,101	1,200,000
Residential	2.1	8/1/2009		101	348,076	35,155,684	0	35,155,684	1,200,000
Residential	2.2	6/1/2010		90	334,801	30,132,065	0	30,132,065	1,200,000
Residential	2.3	3/1/2011		129	378,128	48,778,510	0	48,778,510	1,200,000
Residential	2.4	10/1/2011		83	382,168	31,719,960	0	31,719,960	1,200,000
Residential	3.1	8/1/2012		228	225,892	51,503,420	0	51,503,420	
Residential	3.2	6/1/2013		99	341,640	33,822,385	0	33,822,385	
Residential	3.3	3/1/2014		91	643,659	58,572,929	0	58,572,929	
Residential	3.4	9/1/2014		165	476,802	78,672,398	0	78,672,398	
Extended Car		9/1/2009		132	138,445	18,274,797	0	18,274,797	1,200,000
Extended Car		9/1/2014		96	178,298	17,116,597	0	17,116,597	1,200,000
Minimum Co	verage A	mount	_						9,000,000
			Г	1,731		572,373,256	32,605,930	539,767,326	17,400,000
			L						
	ase throu g Capital ion <sup>3</sup>	ining to Be Collecte gh December 2015 Loan uture Deposit/Lease		ceipts		539,767,326 18,279,566 (14,150,597) 55,500,000 599,396,294			
Total Future Anticipated Cash Receipts						599,396,294			
Cost to Comp	olete:								
Hard Cost	s <sup>1</sup>					280,248,567			
Soft Costs	2					112,837,764			
Total	Costs to	Complete		33		393,086,331			
Cash on Hand	d/AR					7,777,629	7,777,629		
Other Curren	t Liabiliti	ies							
Construct						2,237,812			
		/Current Liabilities	*		,	51,449,940			
Total	Other C	urrent Liabilities				53,687,752			
Line of Credi	t Payable	;				67,702,618			
ERE Liquidat Outstandit Total	ng Equity					25,000,000 25,000,000			

**Total Future Anticipated Cash Disbursements** 

556,876,701

BALANCE TEST

Balance Test Coverage Amount

50,297,222 Passes Test

17,400,000

 $<sup>^{1\</sup>prime}$  Hard Costs Include Building and Sitework.

<sup>&</sup>lt;sup>2</sup>/ Soft Costs Include: Architecture, Engineering, Fees & Permits, Builder's Risk, Outside Legal, Departmental Costs, Warranty, FF&E, Financing costs, Interest Costs, Land, Property Taxes, Development Fees (deferred). Soft Costs exclude Contingency and Sub-Debt Interest.

 $<sup>^{\</sup>rm 3/}$  Purchase option correspondes to 50% of current purchase price amount.

Y:\Departments\Development Finance\Projects\Illinois\Naperville\_IL\Balance Test\2007\September 2007 Naperville Balance Test\_incl dev\_fees.xlsBalance Test

### Monarch Landing Balance Test As of 09/30/07

Gross Entrance Fees to be Collected	539,767,326				
Total Future Deposits	539,767,326				
Less: Funds Held (Debt Service, Operations Deficits, Capital Exp.)	(14,150,597)				
Net Entrance Fees to be Collected Plus: Lease Payments Through 12/2009	525,616,729 18,279,566				
Flus. Lease Fayments milough 12/2009					
Total Entrance Fees to Complete Construction	543,896,294				
Costs to Complete Construction					
Capitalized Dept.	16,202,607				
Hard Costs (Estimate to Complete)	280,248,567				
Soft Costs (Estimate to Complete)*	58,931,188				
Purchase of capital items	355,382,362				
T distribute of daption forms					
Departmental expenses	34,160,889				
Community Loan Interest	877,194				
Member's Drawing(Development Fee Expense)	26,988,366				
Other Financing Costs, Outside Legal & Property Tax	2,665,887				
Total Costs to Complete Construction	420,074,697				
Plus: Naperville cash requirements/Liabilities					
Construction G.C. Payable	2,237,812				
Retainage Payable/Current Liabilities	51,449,940				
Line of Credit Payable	67,702,618				
Total Anticipated Cash Disbursements	541,465,067				
Total Entrance Fees to Complete minus Total Anticipated Cash Disbursements	2,431,227				
Plus: Cash on hand/ Other as of 8/31/07					
Balance Test	10,208,856				