

Naperville Campus, LLC Monthly Reporting Package June 2007

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## Project Summary

### Naperville Campus, LLC

### **Project Overview**

### **Project Description**

Naperville Campus is a 76 acre project located in Naperville, Illinois. The community is marketed under the name Monarch Landing and will consist of approximately 1503 independent living apartments, 96 assisted living apartment and 132 skilled nursing beds upon its expected completion in 2012.

### Financing Overview

- \$68 million Revolving Credit Facility (construction loan) with LaSalle Bank which closed in June 2005.
- \$25 million of sub debt structured as a land sale/leaseback agreement with Morgan Stanley (annual rent/interest of 14.5%) that was executed in May, 2005.
- In addition, a "Special Tax District" Bond Issue for \$15 million closed in June of 2006.
- Erickson has funded approximately \$7.6M in equity to date to cover sub debt interest.
- Erickson has funded approximately \$30.8M in short term funding to cover project expenses in excess of entrance fees and the construction loan.

### Executive Summary

### Marketing Overview

Monarch Landing totals once again showed some improvement in June. While the community did have a decrease with only 7 net reservations, there was a huge increase with 16 initial deposits and 5 total settlements. The community continues to focus on strengthening its pipeline. Monarch Landing finished the month with 45 reservations, 79 standbys and 76 futures.

### Naperville Campus, LLC

### Critical Issues

- Construction Loan Covenants The Naperville Campus (Monarch Landing)
  Development has fallen below its required move-in covenant, which is fifteen
  residents per month. Since marketing has slowed, additional covenants could
  potentially be tripped, such as certain timing performance hurdles. Erickson is
  currently updating the proforma and working with Lasalle Bank to amend to the loan
  documents.
- Liens On 2/10/07, Schweppe, Inc. filed a notice of intent to lien in the amount of \$121,375.34 against Erickson Construction on the CB1.0 project. The issue involved settlement of change orders for the closeout of the project. Final payment was made in late June 2007, removal of the lien is scheduled for early July 2007.
- Construction Costs Rising Construction Costs A thorough review of all projects assessing the impact of rising construction costs is currently in process.

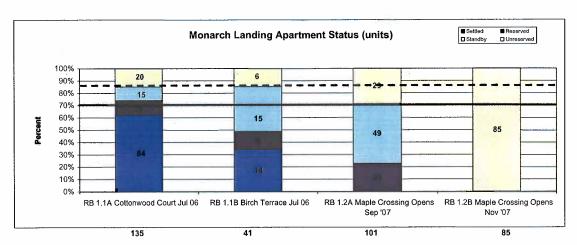
### **Active Phase Status**

	Construction	Projected
Phase/Item	Began	to Open
Sitework 1.0	Apr-05	N/A
Residential Building 1.2	May-06	Sep-07

### Proforma Update

<u> </u>	Original Budget	CURRENT 6/30/2007 Budget
Entrance Deposits Purchase Price Net Operating Lease	543 105 0	572 111 0
Total Funds	647	683
Project Costs (excludes financing costs & dev. fees) Financing Costs Operations Start Up (Working Capital) Ex. Reserves Development Fees Total Costs	462 53 (12) 27 531	504 82 (8) 29 607
Enterprise Margin	116	76

## Narketing I



**Total Units** 

Settled Reservations Standby Futures Total

2005 Year End	2006 1st Qtr	2006 2nd Qtr	2006 3rd Qtr	2006 4th Qtr	2007 1st Qtr	2007 2nd Qtr
0	0	0	53	82	86	98
99	94	100	43	16	30	45
40	71	79	87	93	93	79
21	27	27	49	61	71	74
160	192	206	232	252	280	296

 Test to Break (Buildings with		d or bond poste	ed for 50% of entrar	nce fees)	
<u>Building</u> RB 1.1A	Total Units 135	# of Units Required (50%) 68	# of units Settled/Reserved	# of Units Needed Test Satisfied	
RB 1.1B RB 1.2A	41 101	21 51	20 23	1 28	Bond Posted
RB 1.2B	85	43	0	43	

A	nalysis of Dep	osits/Reserva	tions/Standi	bys for Construction	1 Starts					
		<u>Units</u>	Test	Required eserved/Standi	Settled	Reserved	Standby	Total	Needed	
Current Buildings	RB 1.1A	135	85%	115	84	16	15	115	0	Test Satisfie
•	RB 1.1B	41	85%	35	14	6	15	35	0	Test Satisfie
onstruction Test for Fu	nding of Next E	Building								
Began Construct Sep '06	RB 1.2A	101	70%	71	0	23	44	67	4	
Began Construct Nov '06	RB 1.2B	85	70%	60	0	0	0	0	60	
Begin Construct Sep '07	RB 1.3	149	70%	104	0	0	0	0	104	

\*Settlement vs. Covenant Covenant Requirement 15

PTD Monthly Average as of 6/30/07

NOTES:

We have not met the construction test for RB 1.2A and RB 1.2B. Construction began in September though we are currently 4 standbys short in RB 1.2A and 60 short in RB 1.2B.

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ting Trer	
y Marke	
Month	
6	I

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	ΔŢ	Average
Monthly Activity			-	II.										
Net Apt Reservations (MS)*	7	മ	4	3	16	7							46	79'.
* New	7	6	3	3	16	8							46	7.67
* Resale	0	0	_	0	0	Τ,				-			0	0
2 Gross Reservations (MS)	10	1	11	8	20	16							9/	12.67
3 No. of Total Settlements (MS)*	0	က	2	9	-	5							17	2.83
* New	0	3	-	9	-	5					-		16	2.67
* Resale	0	0	-	0	0	0								0.17
No of Initial Deposits (MS)	15	10	20	9	9	16							77	12.83
Requests for Refunds (MS)	3	3	8	3	8	4							59	4.83
(10)		- 6	704	101	000	000							3 850	641.67
lotal Alt Requests (OT)	303	316	323	276	289	574							2.171	361.83
* Sales Office (OT)		244	134	138	289	363							1,538	256.33
* Walk-ins (OT)		12	40	17	22	23							141	23.50
HC Kit Requests	0	0	1	-	-	-							4	0.67
Total Annts (OT)**	48	44	72	63	80	72							379	63.17
* First Time Appts (OT)	23	23	35	23	39	43							186	31.00
* Non Depositor Repeat Appts (OT)	15	9.	20	Ξ	11	16							83	13.83
* Depositor Appts (OT)	10	=	17	59	30	13							110	18.33
8 Walk-in Appts (OT)	T	0	0	0	0	0							-	0.17
Pipeline													,	17.00
9 Reserved but Unsettled (P)	23	53	31	87.	43	45							64 7	33.17
* New	22	87	SS .	17.	4.5	45							64	32.33
* Resale		-	-	-	-	0							0	0.83
10 Standby (P)	95	35	93	93	77	7.9							6/	88.17
11 Futures (P)	64	65	71	75	73	92	***************************************		1				9/	/0.6/
12 Total Deposits w/o Settled Apts (C) [9+10+11]	182	186	195	196	193	200							200	192.00
13 Total Settled Apts (P)	80	83	85	91	92	26		THE RESERVE AND PERSONS ASSESSED.		The same of the sa			97	88.00
Total New Settled Apts (BS)	82	85	98	92	93	98							86	89.33
14 No. of Unsettled Apts (PRU)	26	96	92	27.1	270	265							265	181.50
15 Apts released by keys not turned in	0	0	0	0	0	0							0	O
Ratio (Line 12/14) (C)	1.88	1.98	2.12	0.72	0.71	0.75 N/A	N/A	A/N	A/N		N/A	N/A	0.75	1.06
Notes						-								

Notes

\* Net Reservations = Gross Reservations - Reservations withdrawn.

\*\* Total Appts = Non-Depositor (First-time and repeat) + Depositor (Futures, Standby, Reserved, Settle/Resident)



Marketing Summary

bac 70001113-7 come a chad	-6/4/2007 and				Z					
Date Natige L										
					LOC: Independent	ndent				
Settlements	Count	Cash Collected	llected	Curre	Current P-Note Due	To	Total			
New	S.		\$792,650		\$707,850	\$1,500,500	200			
Resale	0		\$0		O\$		\$0			
Total	ប		\$792,650		\$707,850	\$1,500,500	500			
Reservations	Is Initial Deposits P	Priority List	Left To Settled	ettled	Withdrew	Net	Deposits Reserved	Reservations Settled	Reservations Withdrawn	Net Reservations
New		6		2	σ	8	\$5,442,000	\$1,500,500	\$2,793,500	\$1,148,000
Resale	0	0		0	-	7	<b>0\$</b>	0\$	\$325,000	-\$325,000
Total	7	ത		ĸ	<b>o</b>	8	\$5,442,000	\$1,500,500	\$3,118,500	\$823,000
Waiting Lists	Initial Deposits	Priority List	/ List	Change	Changed Status	Net Change	nge			
Futures	ĸ				က		e ·			
Standby	4		8		4		α			
Total	6		Ŋ	ens en esse con c	7		ın .	-		
Initial Deposits	Ø									
Initial Deposits	sits		91							
Requests for Refund	r Refund		4							

### 3 Total Anticipated Budget

### Erickson Retirement Communities Naperville Campus Total Anticipated Budget As of June 30, 2007

Entrance Deposits 30,202,050 5% 542,171,206 572,373,256 542,559,462 29,813,794 Operating Lease 165,225 1% 18,324,678 18,489,903 20,281,314 (1,791,411)  Funds Held/WC Loan Repayment 0 0% (14,150,597) (14,150,597) - (14,150,597)  Total Deposits 30,367,275 5% 546,345,287 576,712,562 562,840,776 13,871,786 A  Hard Costs - Building 78,718,690 22% 276,707,537 355,426,227 325,683,141 (29,743,086) Hard Costs - Sitework 13,272,449 56% 10,350,717 23,623,166 23,394,543 (228,623)	1
Total Deposits         30,367,275         5%         546,345,287         576,712,562         562,840,776         13,871,786         A           Hard Costs - Building Hard Costs - Sitework         78,718,690         22%         276,707,537         355,426,227         325,683,141         (29,743,086)           Hard Costs - Sitework         13,272,449         56%         10,350,717         23,623,166         23,394,543         (228,623)	1
Total Deposits         30,367,275         5%         546,345,287         576,712,562         562,840,776         13,871,786         A           Hard Costs - Building Hard Costs - Sitework         78,718,690         22%         276,707,537         355,426,227         325,683,141         (29,743,086)           Hard Costs - Sitework         13,272,449         56%         10,350,717         23,623,166         23,394,543         (228,623)	A
Hard Costs - Sitework 13,272,449 56% 10,350,717 23,623,166 23,394,543 (228,623)	
Hard Costs - Sitework 13,272,449 56% 10,350,717 23,623,166 23,394,543 (228,623)	
, , , , , , , , , , , , , , , , , , , ,	
Architecture 6,555,221 49% 6,909,052 13,464,273 12,310,747 (1,153,526)	
Engineering 2,539,612 70% 1,063,446 3,603,058 3,444,962 (158,096)	
Builder's Risk 123,397 19% 543,206 666,603 637,797 (28,806)	
Fees, Permits & Bonds 3,104,344 41% 4,431,736 7,536,079 11,183,040 3,646,961	
Development Fee 1,510,103 5% 27,108,463 28,618,565 27,127,975 (1,490,590)	
Outside Legal 641,230 61% 405,765 1,046,995 666,284 (380,711)	
Construction MNGT Fee 0 0% - 0 0 -	
Warranty Expense 0 0% 0 0 -	
Phase Costs Before Contingency 106,465,046 25% 327,519,921 433,984,967 404,448,489 (29,536,478)	
Contingency 0 0% 8,672,929 8,672,929 10,965,661 2,292,732	
Total Phase Costs 106,465,046 24% 336,192,850 442,657,896 415,414,150 (27,243,746) B	3
Department Costs	
Adminstration Department 979,007 19% 4,091,494 5,070,501 2,530,035 (2,540,466)	
Acquisitions and Development 4,473,221 30% 10,469,285 14,942,506 11,235,995 (3,706,511)	
Finance 197,651 19% 833,947 1,031,598 839,945 (191,653)	
Marketing Department 9,904,877 22% 35,395,857 45,300,734 30,661,482 (14,639,252)	
Information Services 266,148 23% 914,090 1,180,238 188,392 (991,846)	
Legal Department 113,686 23% 375,770 489,456 375,807 (113,649)	
Total Departmental Costs 15,934,590 23% 52,080,443 68,015,033 45,831,656 (22,183,377) C	;
Total Hard & Soft Costs 122,399,635 24% 388,273,294 510,672,929 461,245,806 (49,427,123)	
Other Development Costs	
Land 22,970,488 100% - 22,970,488 22,951,000 (19,488)	
Interest Costs 18,045,258 24% 58,031,869 76,077,127 34,790,867 (41,286,260)	
Financing Costs = L.O.C 2,434,680 80% 591,681 3,026,361 1,959,500 (1,066,861)	
Property Taxes 506,503 23% 1,708,516 2,215,019 2,078,167 (136,852)	
Capital Expenditures/ 463,025 33% 923,237 1,386,262 1,206,910 (179,352)	
Community Loan Interest (963,533) 231% 546,875 (416,658) (8,298,079) (7,881,421)	
Total Other Development Costs 43,456,422 41% 61,802,177 105,258,599 54,688,365 (50,570,234) D	)
Total Costs 165,856,057 27% 450,075,471 615,931,528 515,934,171 (99,997,357)	
Profit Margin (135,488,782) 96,269,816 (39,218,966) 46,906,605 (86,125,571)	
Profit Margin % -6.80% 8.33% -15.13%	
Durchage Dries	
Purchase Price 111,250,000 Adjustment to Funds Held/M/C Loan Recovered: 14,150,507	
Adjustment to Funds Held/WC Loan Repayment 14,150,597 Start Up Loss Adjusment 7,900,000	
Operating Lease Adjustment (18,489,903)	
(10,403,303)	
Total Adjustments 114,810,694	
Enterprise Value 75,591,728	

### Naperville Campus, LLC \$'s in Millions

	Millions	Ootowan!	¢ Datail	¢ Summanı
Varia	nces to Original Proforma by Reason	Category	\$ Detail	\$ Summary
1	Naperville Road Impact Fees, and Park District Fees were renegotiated and thus lower than originally anticipated (2005) Phase Costs	В _	1.4	1.4
2	Naperville Campus enters into ground lease agreement with Morgan Stanley, which had not been anticipated in original budget (2005)  Other Development Costs	D _	(18.2)	(18.2)
3	Increases of CB1.0, RB1.1 and PKD1.0 cost per square foot as well as projected costs for RB1.5 through RB3.4 (from \$10 due to increases in steel costs. Also, adjustment of CB2.0 and CB3.0 cost per square foot (from \$180.35 to \$200) due to projected increases in materials costs (2005 & 2006)	02.91 to \$103)		
	Phase Costs Other Development Costs	В D _	(7.8) (5.0)	(12.9)
4	Updated G&A cost assumptions and lowered monthly pricing for the Chicago area (2005) Working Capital Community Loan Interest	A D	(1.5) (8.3)	(9.8)
5	Updated absorption schedule (from 17/mo to 15/mo) due to Chicago market challenges (2005) Deposits Operating Lease	A A _	2.4 0.4	2.8
6	Increase in construction loan rates from 8.5% to 9% (2005/2007) Other Development Costs	D· _	(3.9)	(3.9)
7	RB1.2 and RB1.3 costs adjusted for cost increase of steel - from \$103 to \$113.6 (2007) Phase Costs Other Development Costs	B D	(2.1) (1.2)	(3.3)
8	Delay of project schedule due to slower than anticipated absorption rate (12.5/mo versus 15/mo) in Chicago market (2007 Deposits Operating Lease Development Fees Working Capital Phase Costs Departmental Costs Other Development Costs	A A B A B C	27.4 (2.2) (1.4) (4.7) (15.2) (21.3) (11.4)	(28.8)
9	Adjustment of funds held related to updating metrics with historical performance (2007) Working Capital Other Development Costs	A D	(7.9) (2.1)	(10.0)
10	RB1.2 and RB1.3 costs adjusted for cost increase of steel - from \$103 to \$113.6 (2007)  Phase Costs Other Development Costs	B D	(2.1) (0.5)	(2.6)
11	RB2.1 through RB3.4 construction plans changed from steel to woodframe due to rising cost of steel - \$10M, and also included a change from parking decks to underground parking for RB2.1 through RB3.4 - (\$10.1M) (2007) Phase Costs	В	(0.1)	(0.1)
12	Other Departmental Costs	c <u>-</u>	(0.8)	(0.8)
			=	(86.1)
Varia	nce by line item (reference category code)		-	Total
A B C D	Total Deposits (Deposits/ Working Capital/ Operating Lease) Phase Costs Departmental Costs Other Development Costs Total Variance			13.9 (27.3) (22.1) (50.6) (86.1)

# Project Schedule

### Naperville Campus Project Schedule May 31, 2007

	Original Scheduled	Substantially	Variance
Project	Completion Date	Completed	(in Months)
Community Building 1.0	Jun-06	Jul-06	(1.0)
Transitional Spaces	Sep-08	Aug-09	(11.0)
Residential Building 1.1	Jun-06	Jul-06	(1.0)
Residential Building 1.2	Mar-07	Sep-07	(6.0)
Residential Building 1.3	Mar-08	Mar-09	(12.0)
Community Building 2.0	Sep-08	Oct-09	(13.0)
Residential Building 2.1	Sep-08	Oct-09	(13.0)
Residential Building 2.2	Sep-08	Sep-10	(24.0)
Residential Building 2.3	Jul-09	May-11	(22.0)
Residential Building 2.4	Mar-10	Mar-12	(24.0)
Community Building 3.0	Mar-11	Oct-12	(19.0)
Residential Building 3.1	Aug-10	Oct-12	(26.0)
Residential Building 3.2	Oct-11	Aug-13	(22.0)
Residential Building 3.3	Mar-12	May-14	(26.0)
Residential Building 3.4	Jul-12	Mar-15	(32.0)
Master Planning	Apr-05	Apr-05	
Bridge 10	Mar-07	Sep-07	(6.0)
Bridge 20	Sep-08	Sep-10	(24.0)
Bridge 30	Sep-08	Oct-09	(13.0)
Bridge 40	Mar-10	Mar-12	(24.0)
Bridge 50	Jul-12	Mar-15	(32.0)
Bridge 60	Jul-12	Mar-15	(32.0)
Chapel 1	Oct-11	Aug-13	(22.0)
Gate House 1	Jun-06	Jul-06	(1.0)
Maintenance Building 1	Dec-06	Dec-06	- 1
Marketing Center 1	Oct-04	Oct-04	-
Extended Care 1.0	Mar-10	Nov-09	4.0
Extended Care 2.0	Jul-12	Mar-15	(32.0)

### LaSalle Bank Covenant:

Phases CB 1.0 - RB 2.1 - Substantial completion shall be 3 months after original schedule date. RB 2.2 & thereafter - Substantial completion shall be 6 months after original schedule date.

### 5 Landowner Financial Statements

### **ERICKSON RETIREMENT COMMUNITIES**

### Naperville Campus Landowner Balance Sheet Jun, FY07

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	Current Balance	Prior Year End Balance	Change from Prior Year
ASSETS			
Current Assets			
Cash	176,884	50,416	126,468
Assets Limited as to Use	29,700	561,100	(531,400)
Other Current Assets	7,263,725	7,723,723	(459,998)
Total Current Assets	7,470,310	8,335,239	(864,930)
Fixed Assets			
Land and Improvements	25,041,851	25,041,851	-
Buildings	72,627,065	69,175,686	3,451,379
Other Fixed Assets	1,539,516	1,325,182	214,334
Total Fixed Assets	99,208,432	95,542,719	3,665,713
Accumulated Depreciation	(2,133,303)	(997,890)	(1,135,413)
Total Fixed Assets net of Depreciation	97,075,129	94,544,828	2,530,300
Construction in Progress	47,095,200	29,122,198	17,973,002
Total Fixed Assets, Net and CIP	144,170,328	123,667,026	20,503,302
Other Assets	44.404.000	44 400 044	0.000.400
Community Note Receivable	14,464,383	11,163,944	3,300,439
Deferred Financing Costs, net	1,581,775	1,697,573	(115,798)
Total Other Assets	16,046,158	12,861,517	3,184,641
TOTAL ASSETS	167,686,796	144,863,782	22,823,014
LIABILITIES & MEMBERS' CAPITAL Current Liabilities			
Accounts Payable	301,618	375,146	(73,529)
Construction G.C. Payable	5,949,969	3,002,788	2,947,181
Retainage Payable	1,861,376	3,146,863	(1,285,487)
Other Current Liabilities	230,179	341,362	(111,183)
Short-Term Interest Payable	808,982	824,444	(15,462)
ERC Short-Term Funding	30,774,881	16,131,883	14,642,998
Development Fees Payable	1,510,103	1,010,688	499,415
Intercompany	832,745	607,695	225,050
Total Current Liabilities	42,269,852	25,440,868	16,828,983
Long-Term Liabilities			
Mortgage Payable	30,202,050	20,213,750	9,988,300
Line of Credit Payable	67,702,618	67,702,618	
Sale/Leaseback Payable	25,000,000	25,000,000	-
Bonds Payable	15,000,000	15,000,000	
Total Long-Term Liabilities	137,904,668	127,916,368	9,988,300
Total Liabilities	180,174,520	153,357,236	26,817,283
Members' Capital			
Members' Capital	44,224,367	42,411,867	1,812,500
Members' Drawing	(38,319,474)	(37,820,059)	(499,415)
Retained Earnings	(13,085,262)	(13,085,262)	(400,410)
Current Year's Income (Loss)	(5,307,354)	-	(5,307,354)
Total Members' Capital	(12,487,724)	(8,493,454)	(3,994,269)
· ·	167,686,796	144,863,782	22,823,014
TOTAL LIABILITIES & MEMBERS' CAPITAL	131,000,100	- 11,000,102	

### 08/13/07 03:04 PM

### **ERICKSON RETIREMENT COMMUNITIES**

### Naperville Campus Landowner Income Statement Jun, FY07

Departmental Expenses           Development Administration         117,618         108,929         (8,689)         687,892         654,666           Administration         42,620         30,419         (12,201)         255,720         182,515           Finance         -         12,201         12,201         -         73,204           Marketing         250,595         212,680         (37,915)         1,351,662         1,277,123           Sales and Information         136,707         105,943         (30,764)         656,881         637,918           Information Services         17,753         17,752         (1)         106,518         106,514           Legal         3,914         3,914         0         23,484         23,486           Capitalized Costs         (318,612)         (277,154)         41,458         (1,730,495)         (1,666,278)           Net Departmental Expense         250,595         214,684         (35,911)         1,351,662         1,289,147	(33,226)
Development Administration         117,618         108,929         (8,689)         687,892         654,666           Administration         42,620         30,419         (12,201)         255,720         182,515           Finance         -         12,201         12,201         -         73,204           Marketing         250,595         212,680         (37,915)         1,351,662         1,277,123           Sales and Information         136,707         105,943         (30,764)         656,881         637,918           Information Services         17,753         17,752         (1)         106,518         106,514           Legal         3,914         3,914         0         23,484         23,486           Capitalized Costs         (318,612)         (277,154)         41,458         (1,730,495)         (1,666,278)	, ,
Finance         -         12,201         12,201         -         73,204           Marketing         250,595         212,680         (37,915)         1,351,662         1,277,123           Sales and Information         136,707         105,943         (30,764)         656,881         637,918           Information Services         17,753         17,752         (1)         106,518         106,514           Legal         3,914         3,914         0         23,484         23,486           Capitalized Costs         (318,612)         (277,154)         41,458         (1,730,495)         (1,666,278)	
Marketing       250,595       212,680       (37,915)       1,351,662       1,277,123         Sales and Information       136,707       105,943       (30,764)       656,881       637,918         Information Services       17,753       17,752       (1)       106,518       106,514         Legal       3,914       3,914       0       23,484       23,486         Capitalized Costs       (318,612)       (277,154)       41,458       (1,730,495)       (1,666,278)	(73,205)
Sales and Information         136,707         105,943         (30,764)         656,881         637,918           Information Services         17,753         17,752         (1)         106,518         106,514           Legal         3,914         3,914         0         23,484         23,486           Capitalized Costs         (318,612)         (277,154)         41,458         (1,730,495)         (1,666,278)	73,204
Information Services         17,753         17,752         (1)         106,518         106,514           Legal         3,914         3,914         0         23,484         23,486           Capitalized Costs         (318,612)         (277,154)         41,458         (1,730,495)         (1,666,278)	(74,539)
Legal       3,914       3,914       0       23,484       23,486         Capitalized Costs       (318,612)       (277,154)       41,458       (1,730,495)       (1,666,278)	(18,963)
Capitalized Costs (318,612) (277,154) 41,458 (1,730,495) (1,666,278)	(4)
	2
Net Departmental Expense 250,595 214,684 (35,911) 1,351,662 1,289,147	64,217
	(62,515)
Other Operating Expenses	
Bank Charges/Other Fees 594 - (594) 3,262 -	(3,262)
Depreciation 189,529 250,571 61,042 1,135,413 1,411,568	276,155
Amortization 19,300 - (19,300) 115,798 -	(115,798)
Total Other Operating Expenses 209,423 250,571 41,148 1,254,473 1,411,568	157,095
Total Operating Expenses 460,018 465,254 5,236 2,606,134 2,700,715	94,580
Non-Operating Revenue	
Note Rec/Other Interest 98,737 72,220 26,517 546,875 387,965	158,910
Community Lease Revenue 125,067 453,026 (327,959) 657,194 2,037,156	(1,379,962)
Total Non-Operating Revenue 223,804 525,246 (301,442) 1,204,070 2,425,121	(1,221,051)
Non-Operating Expenses	
Interest Expense LOC, net(Sub-debt) 237,585 75,000 (162,585) 1,477,774 450,000	(1,027,774)
CNL Interest Expense - 302,083 302,083 - 1,812,500	1,812,500
Mortgage Interest Expense 110,029 438,026 327,997 566,969 1,947,156	
Equity Partner Interest Expense 302,083 - (302,083) 1,812,500 -	1,380,187
Financing Costs 11,810 4,000 (7,810) 47,746 84,000	1,380,187 (1,812,500)
Real Estate & Other Taxes	
Total Non-Operating Expenses 661,507 819,109 157,602 3,905,289 4,293,656	(1,812,500)
NET INCOME (LOSS) (897,721) (759,118) (138,603) (5,307,354) (4,569,250)	(1,812,500) 36,254

### **ERICKSON RETIREMENT COMMUNITIES**

### Naperville Campus Landowner Cash Flow Statement Jun, FY07

08/13/07 3:04 PM

	Period Activity	Year-to-Date
Cash Flows from Operating Activities:		
Net Income (Loss)	(897,721)	(5,307,354)
Adjustments to reconcile Net Income (Loss) to Net Cash (Used In) Provided by Operating Activities:		
Depreciation	189,529	1,135,413
Amortization	19,300	115,798
Changes in:		
Assets Limited as to Use	1,173,523	531,400
Other Current Assets	69,876	459,998
Current Liabilities	31,908	(184,712)
Interest Payable	(16,449)	(15,462)
ERC Short-Term Funding	4,150,000	14,642,998
Development Fees Payable	46,985	499,415
Intercompany	(498,475)	225,050
Net Cash (Used In) Provided by Operating Activities	4,268,475	12,102,543
Cash Flows from Investing Activities:		
CIP and Other Fixed Assets	(4,108,352)	(21,638,715)
Net Cash (Used In) Provided by Investing Activities	(4,108,352)	(21,638,715)
Cash Flows from Financing Activities:		
Deferred Financing Costs	-	-
Community Note Receivable	(1,448,737)	(3,300,439)
Retainage Withheld (Released)	(131,732)	(1,285,487)
Mortgage Proceeds	939,700	9,988,300
Change in General Contractor Payable	329,037	2,947,181
Proceeds (Repay) LOC Sub-Debt	-	-
Members' Capital	302,083	1,812,500
Members' Drawing	(46,985)	(499,415)
Net Cash (Used In) Provided by Financing Activities	(56,634)	9,662,640
Change in Cash	103,489	126,468
Beginning Cash Balance	73,395	50,416

# Community Financial Statements

MLN Comparative Balance Sheet

(in	thousands	)
-----	-----------	---

	YTDJun FY07	YTDMay FY07	Change 	YTDDec FY06	Change
Assets					
Current Assets					
Cash	841	155	686	1,342	(501)
Designated Cash	246	238	9	-	246
Accounts Receivable	52	39	13	47	6
Inventory	40	40	0	40	1
Prepaids	32	49	(17)	59	(27)
Short Term Notes Receivable	708	275	433	2,025	(1,317)
Total Current Assets	1,920	795	1,125	3,512	(1,593)
Limited Use Cash and Investments					
Escrow Deposits	1,306	1,027	280	4,934	(3,628)
Restricted Fund Accounts	2,819	2,802	17	2,716	103
Total Limited Use Cash & Investments	4,125	3,829	297	7,649	(3,524)
Non-Current Assets					
Fixed Assets- Net	2,613	2,650	(36)	2,734	(120)
LT Mortgage & Note Receivables	30,202	29,262	940	20,214	9,988
Total Non-Current Assets	32,815	31,912	903	22,947	9,868
Total Assets	38,860	36,536	2,325	34,109	4,751
Liabilities					
Current Liabilities					
Accounts Payable and Accrued Liabilities	1,092	1,333	(241)	1,237	(145)
Total Current Liabilities	1,092	1,333	(241)	1,237	(145)
Non-Current Liabilities					
Advance Deposits	930	779	151	430	500
Capital	31,270	29,770	1,501	26,739	4,531
Amort of Capital	(553)	(491)	(62)	(215)	(339)
Long Term Liabilities	14,467	13,017	1,451	11,164	3,304
Total Non-Current Liabilities	46,114	43,074	3,040	38,118	7,995
Total Liabilities	47,206	44,407	2,799	39,355	7,851
Net Assets					
Unrestricted Net Assets	(5,251)	(5,251)	_	(260)	(4,991)
Temporarily Restricted	33	28	6	5	29
Current Year Increase (Decrease) In Net Assets	(3,128)	(2,648)	(480)	(4,991)	1,862
Total Net Assets	(8,345)	(7,871)	(474)	(5,246)	(3,100)
Total Liabilities and Net Assets	38,860	36,536	2,325	34,109	4,751
	<del></del>			<del></del>	<del></del>

MLN
Statement of Operations by Natural Expense
All LOB, All Entities
Jun, FY07
(in thousands)

	Ju	n	YTD(	Jun)	YTD	YTDDec	
	Actual	BudVar	Actual	BudVar	Forecast	FcstVar	
Operating Revenue							
Resident Monthly Fees	216	(88)	1,206	(441)	2,684	(1,532)	
Departmental Revenues	124	48_	554	168	1,083	145	
Total Operating Revenue	340	(40)	1,761	(273)	3,767	(1,388)	
Operating Expense							
Wages	232	54	1,599	131	3,329	214	
Employee Benefits	58	4	384	(8)	779	(7)	
Other Employee Expense	14	(2)	70	(4)	130	9	
Contract Labor Expense	108	(27)	480	(17)	1,074	(95)	
Supplies Expense	50	1	302	(24)	645	52	
Repairs and Maintenance Expense	10	(2)	60	(12)	112	0	
Professional Fee Expense	6	1	44	(4)	85	(4)	
Purchased Services Expense	121	0	728	0	1,456	0	
Other Expense	125	126	800	768	1,916	1,248	
Operating Reserve Expense	0	0_	(25)	25_	(25)	25	
Total Operating Expense	725	154	4,443	855	9,499	1,441	
Operating Income	(385)	115	(2,682)	582	(5,732)	53	
Net Rent	15	0	90	0	180	0	
Interest Expense	99	(27)	547	(159)	1,035	(159)	
Investment Income	12	12	178	178	178	178	
47770-Amortization Income	62	(26)	339	(140)	1,107	(140)	
59950-FF&E Depreciation Expense	55	<u> </u>	326	<u> </u>	661		
Total Non-Operating Income	(95)	(40)	(446)	(113)	(592)	(113)	
Increase (Decrease) in Net Assets	(480)	74	(3,128)	469	(6,324)	(60)	

### **Current Month Occupancy**

	Independent	Assisted Living	Skilled Nursing
Billed Units	95	#MISSING	#MISSING
Available Units	181	#MISSING	#MISSING
Occupancy %	52.7%	#MISSING	#MISSING

### MLN Statement of Cash Flows Jun , FY07 (in thousands)

	Current	YTD	
Cash Flows from Operating Activities			
Net Income	(480)	(3,128)	
Adjustments to Reconcile Income			
Depreciation and Amortization Expense	55	326	
Amortization Income	(62)	(339)	
(Increase)/Decrease in Accounts Receivable	(13)	(6)	
(Increase)/Decrease in Inventory	0	(1)	
(Increase)/Decrease in Prepaid Expenses	17	27	
Increase/(Decrease) in Accounts Payable and Accrued Liabilities	(241)	(145)	
Net Cash Provided by Operating Activities	(724)	(3,265)	
Cash Flows from Investing Activities			
(Increase)/Decrease in Short Term Notes	(433)	1,317	
(Increase)/Decrease in Limited Use Cash and Investments	(291)	3,553	
(Increase)/Decrease in Designated Cash	(9)	(246)	
(Increase)/Decrease in Fixed Assets	(19)	(206)	
(Increase)/Decrease in LT Mortgage & Note Receivables	(940)	(9,988)	
Net Cash Used in Investing Activities	(1,692)	(5,570)	
Cash Flows from Financing Activities			
Increase/(Decrease) in Advance Deposits	151	500	
Increase/(Decrease) in Resident Deposits	1,501	4,531	
Increase/(Decrease) in Long Term Liabilities	1,451	3,304	
Net Cash Provided by Financing Activities	3,102	8,334	
Increase (Decrease) in Cash	686	(501)	
Aggregate Other Items to Reconcile Cash	-	-	
Cash Beginning of Period	155	1,342	
Cash End of Period	841	841	

# Supplemental Information

### Naperville Campus, LLC Loan Covenant Compliance Summary

As of June 30, 2007



**Reporting Covenants** 

Description		Status
Monthly-Landowner Financial Statements	Enclosed	
Monthly-Community Financial Statements	Enclosed	
Monthly-Community Marketing Reports	Enclosed	
Monthly-ERC Financial Statements/MD&A	Attached	
Monthly-Project Status Report	Enclosed	
Monthly-Compliance Letter	Enclosed	
2006 Audited Financial Statements	Attached-Feb07	
2007 Community Budget	Enclosed-Dec06	
2006 Tax Returns or Extensions (if applicable)*	Enclosed-Mar07	
2007 Annual Insurance Certificates	Enclosed-Dec06	

### Financial/Other Covenants

Description	Cove	nant		Actual	Status
ERC Liquidity (in millions)	Minimum	\$	69.0	\$ 93.0	
Letter of Credit Sub-Limit (in millions)	Maximum	\$	9.0	0.3	
Working Capital Loan Sub-Limit (in millions)	Maximum	\$	28.5	\$ 13.5	
PTD Absorbtion/Month	Minimum		15.0	8.9	

<sup>\*</sup> Landowners which are Limited Liability Corporations (LLC's) do not file tax returns, these entities are consolidated with the Erickson Group Tax Filings

<sup>\*\*</sup> See Compliance Letter for additional detail



### SCHEDULE XII

### **COVENANT COMPLIANCE LETTER**

August 14, 2007

LaSalle Bank National Association, Collateral and Administrative Agent 135 S. LaSalle Street Suite 826 Chicago, IL 60603

Attn: Naomi O'Dell

Commercial Banking Officer

RE: Naperville

Ladies and Gentlemen:

This letter is submitted in connection with the monthly financial statements required to be provided under Section 8.3 of the Construction Loan Agreement dated July 8, 2005 (the "Loan Agreement") relating to Monarch Landing for the month ending June 30, 2007. To the best knowledge of the undersigned, who is the chief financial officer of the entities submitting such financial statements, no Default, with the exception noted below, as defined in the Loan Agreement, has occurred and is continuing, and no Event of Default, as defined in the Loan Agreement, has occurred. [If a Default or Event of Default has occurred, detailed information with respect thereto must be supplied with this letter.] All original promissory notes evidencing advances under the Community Loan Documents have been delivered (or are being delivered herewith) to you.

Compliance Exception: Section 9.1r(i) of the Loan Agreement with Lasalle Bank requires that once a Certificate of Occupancy is issued for one or more buildings the project must maintain a project-to-date average rate of 15 settlements per month. The current project-to-date settlement average is below this requirement. Discussions with Lasalle are currently underway to determine an appropriate settlement rate for this project and amend this covenant.

Jeffrey Jacobson

Executive Vice President and

Chief Financial Officer

### Monarch Landing Balance Test As of 06/30/07

Gross Entrance Fees to be Collected	542,171,206
Total Future Deposits	542,171,206
Less: Funds Held (Debt Service, Operations Deficits, Capital Exp.)	(14,150,597)
Net Entrance Fees to be Collected	528,020,609
Plus: Lease Payments Through 12/2009	18,324,678
Total Entrance Fees to Complete Construction	546,345,287
Costs to Complete Construction	
Capitalized Dept.	37,446,922
Hard Costs (Estimate to Complete)	287,058,254
Soft Costs (Estimate to Complete)*	61,329,629
Purchase of capital items	385,834,805
Departmental expenses	14,633,521 546,875
Community Loan Interest	27,108,560
Member's Drawing(Development Fee Expense)	2,705,961
Other Financing Costs, Outside Legal & Property Tax	2,700,901
Total Costs to Complete Construction	430,829,723
Plus: Naperville cash requirements/Liabilities	
Construction G.C. Payable	5,949,969
Retainage Payable/Current Liabilities	36,319,883
Line of Credit Payable	67,702,618
Total Anticipated Cash Disbursements	540,802,192
Total Entrance Fees to Complete minus Total Anticipated Cash Disbursements	5,543,095
Plus: Cash on hand/ Other as of 5/31/07	7,470,310
Balance Test	13,013,404
Reconciling to Financial Cash Balance:	
Less: Sub Lease Debt	25,000,000
Bonds Payable	15,000,000
Contingency/Other	1,659,453
Sub Debt Interest Expense	10,572,917
Cash Balance per Financials	(39,218,966)

### Naperville Campus, LLC **Balance Test**

Projected: As of June 30, 2007

Projected Fair Market	Completion		No. of	Average Deposit	Total Deposit	Total Deposits	Future Deposits Remaining to	Coverage Amount
Phase Residential 1.1	7/1/2006	Status	Units 181	per Unit 315,188	by Phase 57,049,075	30,202,050	be Collected 26,847,025	Amount
				-		0 0	62,225,335	2,400,000
Residential 1.2	9/1/2007		187	332,756	62,225,335			
Residential 1.3	9/1/2008		149	331,209	49,350,101	0	49,350,101	1,200,000
Residential 2.1	8/1/2009		101	348,076	35,155,684	0	35,155,684	1,200,000
Residential 2.2	6/1/2010		90	334,801	30,132,065	0	30,132,065	1,200,000
Residential 2.3	3/1/2011		129	378,128	48,778,510	0	48,778,510	1,200,000
Residential 2.4	10/1/2011		83	382,168	31,719,960	0	31,719,960	1,200,000
Residential 3.1	8/1/2012		228	225,892	51,503,420	0	51,503,420	
Residential 3.2	6/1/2013		99	341,640	33,822,385	0	33,822,385	
Residential 3.3	3/1/2014		91	643,659	58,572,929	0	58,572,929	
Residential 3.4	9/1/2014		165	476,802	78,672,398	0	78,672,398	
Extended Care 1	9/1/2009		132	138,445	18,274,797	0	18,274,797	1,200,000
Extended Care 2	9/1/2014		96	178,298	17,116,597	0	17,116,597	1,200,000
Minimum Coverage	Amount	_		-				9,000,000
		Γ	1,731	[	572,373,256	30,202,050	542,171,206	19,800,000
		L			·····			
		9974						
BALANCE TEST C	COMPUTATIONS	3		Est	imate at Completion	n		
		_			Through 2015			
Future Deposits Rem					542,171,206			
Operating Lease thro	_	5			18,324,678			
Less: Working Capita	ai Loan				(14,150,597)			
Purchase Option	Future Deposit/Lea	ca Cach Da	points	-	55,500,000 601,845,287			
			•		001,843,287			
	Future Anticipate	ed Cash Re	ceipts			601,845,287		
Cost to Complete:								
Hard Costs 1					287,058,254			
Soft Costs 2					116,662,908			
Total Costs to	Complete				403,721,163			
Cash on Hand/AR					7,470,310	<u>7,470,310</u>		
Other Current Liabili	ties							
Construction G.C					5,949,969			
	e/Current Liabilitie	s *			36,319,883			
Total Other (	Current Liabilities				42,269,852			
Line of Credit Payabl	le				67,702,618			
ERE Liquidation Pre								
Outstanding Equit					25,000,000			
Total ERE Li	quidation Preference	ce		-	25,000,000			
Balance Test Coverag	ge Amount				19,800,000			

BALANCE TEST

50,821,964 Passes Test

558,493,632

**Total Future Anticipated Cash Disbursements** 

Hard Costs Include Building and Sitework.
 Soft Costs Include: Architecture, Engineering, Fees & Permits, Builder's Risk, Outside Legal, Departmental Costs, Warranty, FF&E, Financing costs, Interest Costs, Land, Property Taxes, Development Fees (deferred). Soft Costs exclude Contingency and Sub-Debt Interest.

Y:\Departments\Development Finance\Projects\Illinois\Naperville\_IL\Balance Test\2007\June 2007 Naperville Balance Test\_incl dev\_fees Revised.xlsBalance Test