

Naperville Campus, LLC & Monarch Landing, Inc.

Monthly Reporting Package
March 2009

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Project Summary

Naperville Campus, LLC

Project Overview

Project Description

Naperville Campus is a 76 acre project located in Naperville, Illinois. The community is marketed under the name Monarch Landing and will consist of approximately 1498 independent living apartments, 84 assisted living apartment and 132 skilled nursing beds.

Financing Overview

- In December of 2007, Monarch Landing, Inc. issued \$178.7 million in municipal bonds. The bonds have a \$50.6M Letter of Credit enhancement from Fifth Third Bank, M&T Bank is serving as bond trustee.
- The bond issuance provided Monarch Landing, Inc with the funds to place a \$162M purchase deposit with Naperville Campus, LLC. Naperville Campus, in turn, paid off the \$85M construction revolver with Bank of America/Lasalle and the \$25M of sub debt financing with Morgan Stanley.
- In addition, a "Special Tax District" Bond Issue for \$15 million closed in June of 2006.
- Erickson has funded approximately \$30M in equity to date.
- Erickson has funded approximately \$7.3M in short term funding to cover project expenses in excess of entrance fees other operational deficits.

Executive Summary

Marketing Overview

The community received 17 deposits, 9 net reservations and settled 5 apartments this month. The pipeline is currently 84 standbys and 119 futures. They currently have 72 units reserved.

Naperville Campus, LLC

Critical Issues

Lien:

- On 1/23/08, Illini Hi-Reach, Inc. filed a lien in the amount of \$9,960.00 on the RB1.2 project. Illini Hi-Reach rented equipment (lifts) to A-Tech Stucco EIFS Co., a subcontractor to Erickson Construction on the project. The issue involves non-payment for the equipment rented to A-Tech Stucco. A-Tech Stucco has been paid for this work by Erickson Construction. Illini's lien rights as an equipment rental supplier are questionable in the state of Illinois.
- We are currently re-evaluating demand and inventory to determine the most prudent building schedule. The attached project schedule is reflective of our 2009 and 2010 plan; these changes have not been incorporated in the enterprise value. An updated enterprise value will be forthcoming.

Active Phase Status

No Active Phases.

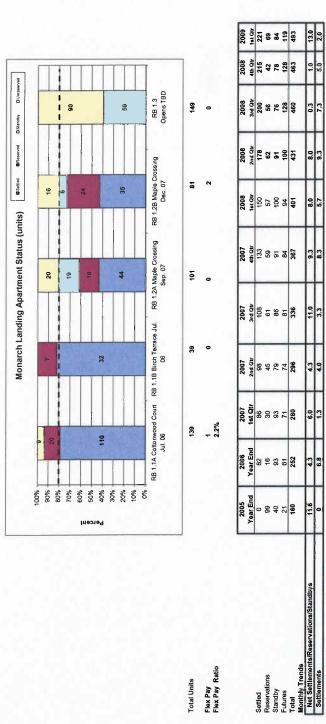
Proforma Update

**** in millions

| | Original Budget | CURRENT 3/31/2009 Budget |
|---|--------------------|--------------------------------|
| Entrance Deposits | 543 | 592 (1) |
| Purchase Price | 105 | 131 (2) |
| Total Funds | 647 | 722 |
| Project Costs (excludes financing costs & dev. fee: | 462 | 547 (3) |
| Financing Costs | 53 | 161 (4) |
| Operations Start Up (Working Capital) Ex. Reserve | (12) | 12 (5) |
| Development Fees | 27 | 30 |
| Total Costs | 531 | 749 |
| Enterprise Margin | 116 | (27) |

^{(1) (2) (3) (4) (5)} Variance is due primarily to slower project schedule, which increased deposit & costs due to inflation, and bond issuance.

⁽³⁾ Variance is maily due to steel cost increases and slower project schedule.



| # of Units | | # of Units | | (200 | |
|------------|-------------|----------------|------------|-------------------|--------|
| Building | Total Units | Required (50%) | # of units | # of Units Needed | |
| RB 1.1A | 139 | 202 | 130 | Test Satisfied | |
| RB 1.1B | 38 | 20 | 36 | Test Satisfied | |
| RB 1.2A | 101 | 51 | 62 | Test Satisfied | Bonded |
| RB 1.2B | 8 | 14 | 28 | Test Satisfied | Bonded |

Project Phasing Test:
Can't commence construction on a Residential Building until the Commitment ratio is at least 80%.
The Commitment Residential builts, Reserved Units, Standbys and Futures divided by sum of all Completed Residential Units plus the Units of the Residential Building for which the ratio is being computed.

| 200 | | OLA! AVAIIADIE DITE | 2 |
|--------------|-----|---------------------|-----|
| Settled | 221 | RB 1.1A | 139 |
| Reservations | 69 | RB 1.1B | 38 |
| Standby | 25 | RB 1.2A | 101 |
| Futures | 100 | RB 1.2B | 18 |
| Total | 474 | RB 1.3 | 149 |
| | | | |
| | | Total | 509 |

| 63% Construction Within Complis | 474 = 80% | Nerage as of 3/31/09 6.9 |
|---------------------------------|-----------|-----------------------------------|
| * | | PTD Monthly A |
| Bond Commitment 474 Ratio 509 | | Original Covenant Requirement N/A |

"Settlement vs. Covenant

NOTES:

| | Jan | Feb | Mar | Apr | Mav | Jun | Ju. | Aug | Sep | ö | Nov Dec YTD Average | Dec | YTD | Average |
|---|-----|------|----------|-----|------|-----|-----|-----|-----|-----|---------------------|-----|-------|---------|
| Monthly Activity | | | | | | | | | | | | | | |
| Net Apt Reservations (MS)* | 14 | 10 | O | | | | | | | | | | 33 | 11.00 |
| *New | 14 | 10 | 6 | | | | | | | | | | 33 | 11.00 |
| *Resale | 0 | 0 | 0 | | | | | | | | | | 0 | 0 |
| Gross Reservations (MS) | 21 | 16 | 29 | | | | | | | | | | 99 | 22.00 |
| No. of Total Settlements (MS)* | 0 | - | 22 | | | | | | | | | | 9 | 2.00 |
| * New | 0 | - | co. | | | | | | | | | | 9 | 2.00 |
| * Resale | 0 | 0 | 0 | | | | | | | | | | 0 | 0 |
| No. of Initial Deposits (MS) | - | 9 | 17 | | | | | | | | | | 88 | 12.67 |
| Requests for Refunds (MS) | 2 | - | 7 | | | | | | | | | | 10 | 3.33 |
| Total Kit Requests (OT) | 326 | 333 | 342 | | | H | | | | | | | 1,001 | 333.67 |
| * MJO (OT) | 155 | 158 | 127 | | 1000 | | | | | | | | 440 | 146.67 |
| * Sales Office (OT) | 148 | 152 | 206 | | | | | | | | | | 206 | 168.67 |
| * Walk-ins (OT) | 23 | 23 | 6 | | | | | | | | | | 25 | 18.33 |
| HC Kit Requests | | 0 | 0 | | | | | | | | | | - | 0.33 |
| Total Appts (OT)** | 43 | 55 | 72 | | | | | | | | | | 170 | 26.67 |
| * First Time Appts (OT) | 14 | 27 | 30 | | | | | | | | | | 71 | 23.67 |
| * Non Depositor Repeat Appts (OT) | 13 | 15 | 19 | | | | | | | | | | 47 | 15.67 |
| * Depositor Appts (OT) | 16 | 13 | 23 | | | | | | | | | | 52 | 17.33 |
| * Online Appts (OT) | 0 | 0 | 0 | | | | | | | | | | 0 | 0 |
| Walk-in Appts (OT) | 0 | 0 | 0 | | | | | | | | | | 0 | 0 |
| Pipeline | | | | | | | | | | | | | | |
| Reserved but Unsettled (P) | 29 | 89 | 72 | | | | | | | | | | 72 | 66.33 |
| | 26 | 65 | 69 | | _ | | | | | | | | 69 | 63.33 |
| * Resale | 8 | က | က | | | | | | | | | | 3 | 3.00 |
| РРР | 3 | 3 | က | | | | | | | | | | 3 | 3.00 |
| Standby (P) | 11 | 78 | 84 | | | | | |) | | | | 88 | 79.67 |
| 1 Futures (P) | 127 | 126 | 119 | | | | | | | | | | 119 | 124.00 |
| 2 Total Deposits w/o Settled Apts (C) [9+10+11] | 263 | 272 | 275 | | | | | 7 | | | | | 275 | 270.00 |
| 3 Total Settled Apts (P) | 208 | 208 | 213 | | 0 | | | | | | | 5. | 213 | 209.67 |
| Total New Settled Apts (BS) | 215 | 216 | 221 | | | | | | | | | | 221 | 217.33 |
| 4 No. of Unsettled Apts (PRU) | 152 | 153 | 149 | | | 3 | | | | | | | 149 | 151.33 |
| Apts released by keys not turned in | 0 | - | - | | | | | | | | | | - | 0.67 |
| Batic (1 inc 12/14) (C) | 173 | 1 78 | 1 85 N/A | N/A | A/N | A/N | A/N | N/A | N/A | N/A | N/A | | 1.85 | 1.78 |

Notes
* Net Reservations = Gross Reservations - Reservations withdrawn



Marketing Summary

Date Range [>=3/1/09 and <=3/31/09]

M

LOC: Independent

| Settlements | Count | Count Cash Collected | Current P-Note Due | Total |
|-------------|-------|----------------------|--------------------|-------------|
| New | ĸ | \$422,650 | \$652,850 | \$1,075,500 |
| Resale | 0 | 80 | 0\$ | 0\$ |
| Total | w | \$422,650 | \$652,850 | \$1,075,500 |

| Reservations | suc | | | | | Deposits | Reservations | Reservations | Net |
|--------------|------------------|----|-------------------------------|----------|-----|-------------|--------------|--------------|--------------|
| | Initial Deposits | | Priority List Left To Settled | Withdrew | Net | Reserved | Settled | Withdrawn | Reservations |
| New | 80 | 50 | so. | 19 | 4 | \$8,167,500 | \$1,075,500 | \$5,397,800 | \$1,694,200 |
| Resale | 0 | - | 0 | - | O | \$314,900 | 0\$ | \$269,000 | \$45,900 |
| Total | 80 | 21 | vs | 20 | 4 | \$8,482,400 | \$1,075,500 | \$5,666,800 | \$1,740,100 |

| Waiting Lists | Waiting Lists Initial Deposits | Priority List | Changed Status | Net Change | Control of the Contro |
|---------------------|--------------------------------|---------------|----------------|------------|--|
| Futures | 1 | 0 | σ. | -7 | |
| Standby | ω | νo | 7 | φ | |
| Total | o | 45 | 51 | 7 | |
| Initial Deposits | | | | | |
| Initial Deposits | its | 17 | | | |
| Requests for Refund | r Refund | 7 | | | |

Key Definitions for the Apartment Status Report

Settled

Represents the total number of new settlements Project to Date. It is a continous count of how many apartments we have settled for the first time.

Reservations

Groups that have reserved a particular floorplan, given a deposit, but have not fully settled.

Standby

Groups that have placed a deposit with us to join the priority list and wish to reserve but because the unit they want is not available at that time. These groups do have specific preferences in regards to what type of unit they want. These people would have priority over other groups which join at a later date.

Future

Groups that have placed a deposit with us to join the priority list and wish to reserve at a later date. These groups do not have any specific preferences in regards to units at this time. These people would have priority over other groups which join at a later date.

Flex Pay

The Flexible Payment Program is designed to allow the customer to move to an Erickson community prior to the sale of their house. The customer who moves in under the Flexible Payment Program does not count as a settlement until they have paid their full Entrance Deposit (see Flexible Pricing Program Policy for complete details).

7 Total Anticipated Budget

Erickson Retirement Communities Naperville Campus Total Anticipated Budget As of Mar 31, 2009

| | Actual Costs <u>JTD</u> | % Complete <u>to Budget</u> | Estimate to Complete | As of 03/31/09 Estimate at Completion | Original <u>Budget</u> | Favorable/ (Unfavorable) | Notes |
|--|------------------------------|--------------------------------|------------------------------|---|------------------------------|-----------------------------|-------|
| Entrance Deposits | 67,748,235 | 11% | 523,837,766 | 591,586,001 | 542,559,462 | 49,026,539 | |
| Operating Lease | 490,189 | 3% | 13,626,330 | 14,116,519 | 20,281,314 | (6,164,795) | |
| Funds Held/WC Loan Repayment | (31,969,685) | 21% | (118,679,642) | (150,649,327) | - | (150,649,327) | |
| Total Deposits | 36,268,739 | 8% | 418,784,454 | 455,053,193 | 562,840,776 | (107,787,583) | Α |
| Hard Costs - Building | 93,962,070 | 25% | 282,735,885 | 376,697,955 | 325,683,141 | (51,014,814) | |
| Hard Costs - Sitework | 14,217,165 | 60% | 9,440,782 | 23,657,948 | 23,394,543 | (263,405) | |
| Architecture | 9,174,244 | 67% | 4,580,280 | 13,754,524 | 12,310,747 | (1,443,777) | |
| Engineering | 3,024,373 | 78% | 830,571 | 3,854,944 | 3,444,962 | (409,982) | |
| Builder's Risk | 151,627 | 21% | 568,608 | 720,235 | 637,797 | (82,438) | |
| Fees, Permits & Bonds | 3,474,758 | 45% | 4,224,325 | 7,699,083 | 11,183,040 | 3,483,957 | |
| Development Fee | 3,387,412 | 11% | 26,191,888 | 29,579,300 | 27,127,975 | (2,451,325) | |
| Outside Legal | 761,423 | 65% | 409,029 | 1,170,452 | 666,284 | (504, 168) | |
| Phase Costs Before Contingency | 128,153,072 | 28% | 328,981,369 | 457,134,441 | 404,448,489 | (52,685,952) | |
| Contingency | 0 | 0% | 9,142,103 | 9,142,103 | 10,965,661 | 1,823,558 | |
| Total Phase Costs | 128,153,072 | 27% | 338,123,472 | 466,276,544 | 415,414,150 | (50,862,394) | В |
| Department Costs | | | | | | | |
| Adminstration Department | 1,982,078 | 52% | 1,815,858 | 3,797,936 | 2,530,035 | (1,267,901) | |
| Acquisitions and Development | 6,454,421 | 42% | 9,086,877 | 15,541,298 | 11,235,995 | (4,305,303) | |
| Construction Services | 834,824 | 14% | 5,144,130 | 5,978,954 | 11,233,333 | (5,978,954) | |
| | 197,651 | 7% | 2,629,359 | 2,827,010 | 839,945 | (1,987,065) | |
| Finance | | 36% | | 53,641,361 | 30,661,482 | (22,979,879) | |
| Marketing Department | 19,251,480 | | 34,389,881 1,624,704 | | | , , , , , | |
| Information Services | 571,479 | 26% | | 2,196,183 | 188,392 | (2,007,791) | |
| Legal Department Total Departmental Costs | 198,659 29,490,591 | 35% 35% | 361,250 55,052,060 | 559,909 84,542,651 | 375,807 45,831,656 | (184,102) (38,710,995) | С |
| Total Departmental Costs | 29,490,391 | | 33,032,000 | 04,042,001 | | | J |
| Total Hard & Soft Costs | 157,643,663 | 29% | 393,175,532 | 550,819,195 | 461,245,806 | (89,573,389) | |
| Other Development Costs | | | | | | | |
| Land | 22,970,488 | 100% | - | 22,970,488 | 22,951,000 | (19,488) | |
| Interest Costs | 29,486,401 | 83% | 6,011,121 | 35,497,522 | 34,790,867 | (706,655) | |
| Financing Costs - L.O.C | 3,821,896 | 105% | (171,985) | 3,649,911 | 1,959,500 | (1,690,411) | |
| Property Taxes | 1,437,957 | 53% | 1,284,632 | 2,722,589 | 2,078,167 | (644,422) | |
| Capital Expenditures/ | 776,910 | 51% | 738,049 | 1,514,958 | 1,206,910 | (308,048) | |
| Community Loan Interest | (2,461,053) | 0% | 2,461,053 | - | (8,298,079) | (8,298,079) | |
| Total Other Development Costs | 56,032,599 | 84% | 10,322,869 | 66,355,468 | 54,688,365 | (11,667,103) | D |
| Total Costs | 213,676,261 | 35% | 403,498,401 | 617,174,663 | 515,934,171 | (101,240,492) | |
| Profit Margin | (177,407,522) | | 15,286,052 | (162,121,470) | 46,906,605 | (209,028,075) | |
| Profit Margin % | | | | -35.63% | 8.33% | -43.96% | |
| Purchase Price Adjustment to Funds Held/WC Loan Re Start Up Loss Adjusment Operating Lease Adjustment | epayment Net of \$12 | 0M Bond Financing | - | 130,700,000 30,730,913 (12,000,000) (14,116,519) | | | |
| Total Adjustments | | | - | 135,314,394 | | | |
| Enterprise Value | | | - | (26,807,076) | | | |

Naperville Campus, LLC

| /aria | nces to Original Proforma by Reason | Category | \$ Detail | \$ Summary |
|-------|--|----------|------------------|---------------|
| 1 | Naperville Road Impact Fees, and Park District Fees were renegotiated and thus lower than originally anticipated (2005) Phase Costs | В _ | 1.4 | 1.4 |
| 2 | Naperville Campus enters into ground lease agreement with Morgan Stanley, which had not been anticipated in original budget (2005) | _ | | |
| | Other Development Costs | D _ | (18.2) | (18.2) |
| 3 | Increases of CB1.0, RB1.1 and PKD1.0 cost per square foot as well as projected costs for RB1.5 through RB3.4 (from \$10 due to increases in steel costs. Also, adjustment of CB2.0 and CB3.0 cost per square foot (from \$180.35 to \$200) due to projected increases in materials costs (2005 & 2006) | | | |
| | Phase Costs Other Development Costs | B D _ | (7.8) (5.0) | (12.9) |
| 4 | Updated G&A cost assumptions and lowered monthly pricing for the Chicago area (2005) | | | |
| | Funds Held/WC Loan Community Loan Interest | A D | (1.5) (8.3) | (9.8) |
| _ | Updated absorption schedule (from 17/mo to 15/mo) due to Chicago market challenges (2005) | _ | | |
| 5 | Entrance Deposits | Α | 2.4 | |
| | Operating Lease | Α _ | 0.4 | 2.8 |
| 6 | Increase in construction loan rates from 8.5% to 9% (2005/2007) Other Development Costs | D | (3.9) | (3.9) |
| | Other Development Costs | Ь _ | (3.8) | (3.9) |
| 7 | Delay of project schedule due to weak market demand (2006/2007) Entrance Deposits | Α | 33.1 | |
| | Operating Lease | Ä | 2.5 | |
| | Development Fees | В | (1.7) | |
| | Funds Held/WC Loan | A | (4.7) | |
| | Phase Costs Departmental Costs | B C | (19.2) (22.8) | |
| | Other Development Costs | Ď _ | (14.9) | (27.7) |
| 3 | Adjustment of funds held related to updating metrics with historical performance (2007) | | | |
| • | Funds Held/WC Loan | Α | (7.9) | |
| | Other Development Costs | D _ | (2.1) | (10.0) |
| 9 | Unanticipated Adverse Field Conditions in construction of RB1.2 and in SW10 work (2007) | | | |
| | Phase Costs | В | (2.1) | |
| | Other Development Costs | D _ | (0.5) | (2.6) |
| 0 | RB2.1 through RB3.4 construction plans changed from steel to woodframe due to rising cost of steel - \$10M, | | | |
| | and also included a change from parking decks to underground parking for RB2.1 through RB3.4 - (\$10.1M) (2007) Phase Costs | В | (0.7) | (0.7) |
| | | _ | | () |
| 1 | Change of RG1 from mainstreet to household model (2007) Entrance Deposits | Α | (1.5) | |
| | Funds Held/WC Loan | Ä | 14.0 | |
| | Phase Costs | В | (8.0) | |
| | Other Development Costs | D _ | (7.0) | (2.5) |
| 12 | Maximum Construction Line Increased from \$68M to \$85M (2007) | Б | (40.0) | (40.0) |
| | Other Development Costs | D _ | (12.0) | (12.0) |
| 3 | Update RG assumptions to 100% collection of deposits based on historical experience (2007) | Δ. | 4.0 | 4.0 |
| | Entrance Deposits | Α _ | 4.0 | 4.0 |
| 4 | RB, CB, bridge costs escalation due to materials cost increases and unanticipated conditions 2007 | | | |
| | Phase Costs | В | (10.2) | |
| | Other Development Costs | D | (4.7) | |
| | 2008 Phase Costs | В | (0.5) | (15.4) |
| | | | | |
| 15 | Slow absorption schedule from 12.85 to 11.35 average settlements per month (2007) Entrance Deposits | Α | 11.0 | |
| | Operating Lease | Ä | (2.0) | |
| | Phase Costs | В | (7.7) | |
| | Departmental Costs | C | (7.1) | (= 0) |
| | Other Development Costs | D _ | (1.5) | (7.3) |
| 16 | Bond Issuance (2007) | ٨ | (e 0) | |
| | Operating Lease | Α | (6,9) | |

Naperville Campus, LLC

| | n Millions ances to Original Proforma by Reason | Category | \$ Detail | \$ Summary |
|------------------|---|----------|-----------------|--|
| | Funds Held/WC Loan Financing Costs (Construction Loan) | A D | (150.6) 68.0 | (89.5) |
| 17 | Increase departmental costs due to proforma update with 2008 budget (2007) Departmental Costs | С | (2.0) | (2.0) |
| 18 | Interest on working capital loan is not part of enterprise value calculation (2007) Other Development Costs | D | (1.6) | (1.6) |
| 10 | Reclass of construction management services (2008) Phase Costs Departmental Costs | B C | 6.0 (6.0) | 0.0 |
| 19 | Other Phase Costs Departmental Costs | B C | (0.4) | (1.2) |
| Varia | nnce by line item (reference category code) | | | Total |
| A B C D | Total Deposits (Deposits/ Working Capital/ Operating Lease) Phase Costs Departmental Costs Other Development Costs Total Variance | | - - | (107.8) (50.9) (38.7) (11.7) (209.0) |

Erickson Retirement Communities Project Schedule March 31, 2009

| A STREET TO BE | <u>Units</u> | Forecasted Construction Start Date | Forecasted Substantially <u>Complete</u> |
|---------------------------|----------------------|--|--|
| Active Phases | بترا المراجي المراجي | | |
| Ashby Ponds (Loudoun) | | | |
| RB 1.4 | 78 | 5/1/2008 | 5/1/2009 |
| RB 1.5 | 79 | 5/1/2008 | 5/1/2009 |
| RB 1.6 | 80 | 6/1/2009 | 6/1/2010 ** |
| CB 2.0 | - | 11/1/2009 | 11/1/2010 |
| RB 2.1 | 124 | 11/1/2009 | 11/1/2010 |
| SW 2.0 | - 1 | 9/1/2009 | |
| EC 1.0A/B | 36 | 6/1/2010 | 9/1/2011 |
| Hickory Chase (Hilliard) | | | |
| CB 1.0 | | 6/1/2008 | 6/1/2009 |
| RB 1.1 | 145 | 8/1/2008 | 6/1/2009 |
| RB 1.2 | 91 | 7/1/2009 | 5/1/2010 |
| RB 1.3 | 87 | 12/1/2009 | 10/1/2010 |
| EC 1.0A | 36 | 4/1/2010 | 7/1/2011 |
| Maris Grove (Concord) | | | |
| RB 2.2 | 126 | 3/1/2008 | 5/1/2009 |
| RB 2.4 | 104 | 6/1/2008 | 6/1/2009 |
| RB 2.5 | 84 | 6/1/2009 | 4/1/2010 |
| CB 3.0 | - | 3/1/2010 | 3/1/2011 |
| RB 3.1 | 123 | 3/1/2010 | 3/1/2011 |
| RB 3.2 | 60 | 7/1/2010 | 7/1/2011 |
| RB 3.3 | 67 | 11/1/2010 | 11/1/2011 |
| EC 1.0 | 132 | 3/1/2008 | 7/1/2009 |
| Wind Crest (Denver) | | | |
| CB 2.0 | - 1 | 8/1/2009 | 6/1/2010 ** |
| RB 2.2 | 87 | 8/1/2009 | 6/1/2010 ** |
| RB 2.1 | 123 | 10/1/2010 | 8/1/2011 |
| Sedgebrook (Lincolnshire) | | | |
| EC 1.0 | 132 | 11/1/2007 | 7/1/2009 *** |
| SW 4.0 | - 1 | 11/2/2007 | 8/1/2009 |
| Linden Ponds (Hingham) | | | |
| EC 1.0 | 132 | 8/1/2007 | 3/1/2009 |
| RB 2.5 | 120 | 5/1/2009 | 5/1/2010 |
| RB 3.1 | 106 | 5/1/2010 | TBD |
| | | Anna No. | |

No Active Phases

Eagle's Trace (Houston)

Fox Run (Novi)

Monarch Landing (Naperville)

Tallgrass Creek (Kansas)

Highland Springs (Dallas)

Pending Financing

Ann's Choice (Warminster) Seabrook (Tinton Falls)

Not Started

Grant's Farm (St. Louis)

Tanglewood Creek (Westminster)

Windsor Run (Matthews)

^{**} Start date is the date for construction to resume after the stop

^{***} Construction Completed 4/15/2009, but opened for occupancy 7/1/2009

Landowner Financial Statements

ERICKSON RETIREMENT COMMUNITIES

Naperville Campus Landowner Balance Sheet Mar, FY09

09 09:04 AM

| | Current Balance | Prior Year End Balance | Change from Prior Year |
|--|--------------------|---------------------------|---------------------------|
| ASSETS | | | |
| Current Assets | | | |
| Cash | 82,178 | 15,375 | 66,803 |
| Assets Limited as to Use | 32,499,472 | 32,662,314 | (162,842) |
| Other Current Assets | 874,680 | 1,055,686 | (181,006) |
| Total Current Assets | 33,456,330 | 33,733,375 | (277,045) |
| Fixed Assets | | | |
| Land and Improvements | 25,485,569 | 25,485,569 | • |
| Buildings | 118,170,413 | 118,156,055 | 14,358 |
| Other Fixed Assets | 2,271,959 | 2,235,927 | 36,032 |
| Total Fixed Assets | 145,927,941 | 145,877,551 | 50,390 |
| Accumulated Depreciation | (8,079,562) | (7,205,775) | (873,787) |
| Total Fixed Assets net of Depreciation | 137,848,379 | 138,671,776 | (823,397) |
| Construction in Progress | 30,494,700 | 29,256,050 | 1,238,650 |
| Total Fixed Assets, Net and CIP | 168,343,079 | 167,927,826 | 415,253 |
| Other Assets | | | |
| Community Note Receivable | 6,942,263 | 6,779,460 | 162,803 |
| Deferred Financing Costs, net | 683,493 | 692,215 | (8,722) |
| Total Other Assets | 7,625,756 | 7,471,675 | 154,081 |
| TOTAL ASSETS | 209,425,165 | 209,132,876 | 292,289 |
| LIABILITIES & MEMBERS' CAPITAL | | | |
| Current Liabilities | | | |
| Accounts Payable | 86,437 | 280,970 | (194,533) |
| Construction G.C. Payable | 1,608 | 58,448 | (56,840) |
| Retainage Payable | 0 | 0 | - |
| Other Current Liabilities | 438,459 | 561,493 | (123,034) |
| ERC Short-Term Funding | 7,304,486 | 4,302,192 | 3,002,294 |
| Development Fees Payable | 62,998 | .,, | 62,998 |
| Intercompany | 1,451,528 | 1,656,876 | (205,348) |
| Total Current Liabilities | 9,345,516 | 6,859,979 | 2,485,537 |
| Long-Term Liabilities | 0,0 .0,0 .0 | 0,000,010 | _,, |
| Mortgage Payable | 35,775,000 | 35,775,000 | |
| Bonds Payable | 14,755,000 | 15,000,000 | (245,000) |
| Purchase Option Deposit | 162,000,000 | 162,000,000 | (=15,555) |
| Total Long-Term Liabilities | 212,530,000 | 212,775,000 | (245,000) |
| Total Liabilities | 221,875,516 | 219,634,979 | 2,240,537 |
| Members' Capital | | | |
| Members' Capital | 20,118,496 | 20,118,496 | |
| Members' Capital Sub-Debt Interest | 10,163,728 | 10,163,728 | - |
| Development Fee Distributions | (3,387,412) | (3,244,351) | (143,061) |
| Retained Earnings | (37,539,976) | (37,539,976) | π. |
| Current Year's Income (Loss) | (1,805,187) | | (1,805,187) |
| Total Members' Capital | (12,450,351) | (10,502,103) | (1,948,248) |
| TOTAL LIABILITIES & MEMBERS' CAPITAL | 209,425,165 | 209,132,876 | 292,289 |

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ERICKSON RETIREMENT COMMUNITIES

Naperville Campus Landowner Income Statement Mar, FY09

| | Period Activity | Period Budget | Period Variance | Year-to-Date Actual | Year-to-Date Budget | Year-to-Date Variance |
|-------------------------------------|--------------------|------------------|--------------------|------------------------|------------------------|--------------------------|
| Departmental Expenses | | | | | | |
| Development Administration | 108,208 | 72,787 | (35,422) | 378,003 | 216,351 | (161,652) |
| Construction Management Services | 6,352 | 5,224 | (1,128) | 25,576 | 15,671 | (9,905) |
| Administration | 56,800 | 56,800 | - | 170,399 | 170,399 | - |
| Marketing | 366,514 | 357,399 | (9,116) | 1,084,310 | 1,072,196 | (12,115) |
| Sales and Information | 70,325 | 94,841 | 24,516 | 306,508 | 275,255 | (31,253) |
| Information Services | 16,550 | 16,550 | - | 49,650 | 49,650 | * |
| Legal | 4,839 | 4,839 | - | 14,518 | 14,518 | 0 |
| Capitalized Costs | (263,074) | | 263,074 | (944,654) | | 944,654 |
| Net Departmental Expense | 366,514 | 608,439 | 241,925 | 1,084,310 | 1,814,040 | 729,729 |
| Other Operating Expenses | | | | | | |
| Bank Charges/Other Fees | 812 |) <u>S</u> e | (812) | 91,734 | 12 | (91,734) |
| Depreciation | 291,258 | :=: | (291,258) | 873,787 | - | (873,787) |
| Amortization | 2,907 | - | (2,907) | 8,722 | | (8,722) |
| Total Other Operating Expenses | 294,977 | _ | (294,977) | 974,243 | | (974,243) |
| Total Operating Expenses | 661,491 | 608,439 | (53,052) | 2,058,554 | 1,814,040 | (244,514) |
| Non-Operating Revenue | | | | | | |
| Note Rec/Other Interest | 62,679 | 3 * 1 | 62,679 | 374,081 | - | 374,081 |
| Community Lease Revenue | 152,378 | - | 152,378 | 443,903 | | 443,903 |
| Total Non-Operating Revenue | 215,058 | - | 215,058 | 817,984 | -" | 817,984 |
| Non-Operating Expenses | | | | | | |
| Interest Expense LOC, net(Sub-debt) | 0 | 12 | 0 | 0 | - | 0 |
| Mortgage Interest Expense | 136,729 | * | (136,729) | 396,955 | | (396,955) |
| Financing Costs | 1,000 | | (1,000) | 68,089 | 2 | (68,089) |
| Real Estate & Other Taxes | 33,191 | | (33,191) | 99,573 | | (99,573) |
| Total Non-Operating Expenses | 170,920 | | (170,920) | 564,617 | | (564,617) |
| NET INCOME (LOSS) | (617,354) | (608,439) | (8,915) | (1,805,187) | (1,814,040) | 8,853 |

ERICKSON RETIREMENT COMMUNITIES

Naperville Campus Landowner Cash Flow Statement Mar, FY09

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| Cash Flows from Operating Activities: (617,354) (1,805,187) Adjustments to reconcile Net Income (Loss) to Net Cash (Used In) Provided by Operating Activities: 291,258 873,787 Depreciation 2,907 8,722 Changes in: 2,907 8,722 Changes in: 28,853 162,842 Other Current Assets 773,706 181,006 Current Liabilities 198,799 (317,566) ERC Short-Term Funding 326,294 3,002,294 Development Fees Payable 34,833 62,998 Intercompany (507,580) (205,348) Net Cash (Used In) Provided by Operating Activities 531,717 1,963,548 Cash Flows from Investing Activities: (396,364) (1,289,040) Net Cash (Used In) Provided by Investing Activities (396,364) (1,289,040) Net Cash (Used In) Provided by Investing Activities (396,364) (1,289,040) Cash Flows from Financing Activities: (205,348) (205,348) Deferred Financing Costs - - Community Note Receivable (121,314) (162,803) | | Period Activity | Year-to-Date |
|---|--|--------------------|--------------|
| Adjustments to reconcile Net Income (Loss) to Net Cash (Used In) Provided by Operating Activities: Depreciation 291,258 873,787 Amortization 2,907 8,722 Changes in: Assets Limited as to Use 28,853 162,842 Other Current Assets 773,706 181,006 Current Liabilities 198,799 (317,566) ERC Short-Term Funding 326,294 3,002,294 Development Fees Payable 34,833 62,998 Intercompany (507,580) (205,348) Net Cash (Used In) Provided by Operating Activities 531,717 1,963,548 Cash Flows from Investing Activities: CIP and Other Fixed Assets (396,364) (1,289,040) Net Cash (Used In) Provided by Investing Activities (396,364) (1,289,040) Cash Flows from Financing Activities: Deferred Financing Costs | Cash Flows from Operating Activities: | | |
| (Used In) Provided by Operating Activities: 291,258 873,787 Depreciation 2,907 8,722 Amortization 2,907 8,722 Changes in: 326,853 162,842 Assets Limited as to Use 28,853 162,842 Other Current Assets 773,706 181,006 Current Liabilities 198,799 (317,566) ERC Short-Term Funding 326,294 3,002,294 Development Fees Payable 34,833 62,998 Intercompany (507,580) (205,348) Net Cash (Used In) Provided by Operating Activities 531,717 1,963,548 Cash Flows from Investing Activities: (209,348) (1,289,040) Net Cash (Used In) Provided by Investing Activities (396,364) (1,289,040) Net Cash (Used In) Provided by Investing Activities (396,364) (1,289,040) Net Cash (Used In) Provided by Investing Activities (396,364) (1,289,040) Cash Flows from Financing Activities: (396,364) (1,289,040) Cash Flows from Financing Activities: (396,364) (1,289,040) | Net Income (Loss) | (617,354) | (1,805,187) |
| Amortization 2,907 8,722 Changes in: | | | |
| Changes in: 28,853 162,842 Other Current Assets 773,706 181,006 Current Liabilities 198,799 (317,566) ERC Short-Term Funding 326,294 3,002,294 Development Fees Payable 34,833 62,998 Intercompany (507,580) (205,348) Net Cash (Used In) Provided by Operating Activities 531,717 1,963,548 Cash Flows from Investing Activities: (396,364) (1,289,040) Net Cash (Used In) Provided by Investing Activities (396,364) (1,289,040) Cash Flows from Financing Activities: - - Deferred Financing Costs - - Community Note Receivable (121,314) (162,803) Retainage Withheld (Released) - - Mortgage Proceeds - - Change in General Contractor Payable (714) (56,840) Proceeds (Repay) of Puchase Deposit - - Members' Drawing (62,998) (143,061) Net Cash (Used In) Provided by Financing Activities (185,026) (362,705) | • • | 291,258 | 873,787 |
| Assets Limited as to Use 28,853 162,842 Other Current Assets 773,706 181,006 Current Liabilities 198,799 (317,566) ERC Short-Term Funding 326,294 3,002,294 Development Fees Payable 34,833 62,998 Intercompany (507,580) (205,348) Net Cash (Used In) Provided by Operating Activities 531,717 1,963,548 Cash Flows from Investing Activities: (396,364) (1,289,040) Net Cash (Used In) Provided by Investing Activities (396,364) (1,289,040) Net Cash Flows from Financing Activities: - - Deferred Financing Costs - - Community Note Receivable (121,314) (162,803) Retainage Withheld (Released) - - Mortgage Proceeds - - Change in General Contractor Payable (714) (56,840) Proceeds (Repay) of Puchase Deposit - - Members' Capital - - Members' Drawing (62,998) (143,061) Net C | Amortization | 2,907 | 8,722 |
| Other Current Assets 773,706 181,006 Current Liabilities 198,799 (317,566) ERC Short-Term Funding 326,294 3,002,294 Development Fees Payable 34,833 62,998 Intercompany (507,580) (205,348) Net Cash (Used In) Provided by Operating Activities 531,717 1,963,548 Cash Flows from Investing Activities: (396,364) (1,289,040) Net Cash (Used In) Provided by Investing Activities (396,364) (1,289,040) Cash Flows from Financing Activities: - - Deferred Financing Costs - - Community Note Receivable (121,314) (162,803) Retainage Withheld (Released) - - Mortgage Proceeds - - Change in General Contractor Payable (714) (56,840) Proceeds (Repay) of Puchase Deposit - - Members' Capital - - Members' Drawing (62,998) (143,061) Net Cash (Used In) Provided by Financing Activities (185,026) (362,705) <td>Changes in:</td> <td></td> <td></td> | Changes in: | | |
| Current Liabilities 198,799 (317,566) ERC Short-Term Funding 326,294 3,002,294 Development Fees Payable 34,833 62,998 Intercompany (507,580) (205,348) Net Cash (Used In) Provided by Operating Activities 531,717 1,963,548 Cash Flows from Investing Activities: (396,364) (1,289,040) Net Cash (Used In) Provided by Investing Activities (396,364) (1,289,040) Cash Flows from Financing Activities: Community Note Receivable (121,314) (162,803) Retainage Withheld (Released) - - - Mortgage Proceeds - - - Change in General Contractor Payable (714) (56,840) Proceeds (Repay) of Puchase Deposit - - Members' Capital - - Members' Drawing (62,998) (143,061) Net Cash (Used In) Provided by Financing Activities (185,026) (362,705) Change in Cash (49,672) 66,803 Beginning Cash Balance 131,851 15,375 | Assets Limited as to Use | 28,853 | 162,842 |
| ERC Short-Term Funding 326,294 3,002,294 Development Fees Payable 34,833 62,998 Intercompany (507,580) (205,348) Net Cash (Used In) Provided by Operating Activities 531,717 1,963,548 Cash Flows from Investing Activities: (396,364) (1,289,040) Net Cash (Used In) Provided by Investing Activities (396,364) (1,289,040) Cash Flows from Financing Activities: - - Deferred Financing Costs - - Community Note Receivable (121,314) (162,803) Retainage Withheld (Released) - - Mortgage Proceeds - - Change in General Contractor Payable (714) (56,840) Proceeds (Repay) of Puchase Deposit - - Members' Capital - - Members' Drawing (62,998) (143,061) Net Cash (Used In) Provided by Financing Activities (185,026) (362,705) Change in Cash (49,672) 66,803 Beginning Cash Balance 131,851 15,375 <td>Other Current Assets</td> <td>773,706</td> <td>181,006</td> | Other Current Assets | 773,706 | 181,006 |
| Development Fees Payable 34,833 62,998 Intercompany (507,580) (205,348) Net Cash (Used In) Provided by Operating Activities 531,717 1,963,548 Cash Flows from Investing Activities: (396,364) (1,289,040) Net Cash (Used In) Provided by Investing Activities (396,364) (1,289,040) Cash Flows from Financing Activities: - - Deferred Financing Costs - - Community Note Receivable (121,314) (162,803) Retainage Withheld (Released) - - Mortgage Proceeds - - Change in General Contractor Payable (714) (56,840) Proceeds (Repay) of Puchase Deposit - - Members' Capital - - Members' Drawing (62,998) (143,061) Net Cash (Used In) Provided by Financing Activities (185,026) (362,705) Change in Cash (49,672) 66,803 Beginning Cash Balance 131,851 15,375 | Current Liabilities | 198,799 | (317,566) |
| Intercompany (507,580) (205,348) Net Cash (Used In) Provided by Operating Activities 531,717 1,963,548 Cash Flows from Investing Activities: (396,364) (1,289,040) Net Cash (Used In) Provided by Investing Activities (396,364) (1,289,040) Cash Flows from Financing Activities: - - Deferred Financing Costs - - Community Note Receivable (121,314) (162,803) Retainage Withheld (Released) - - Mortgage Proceeds - - Change in General Contractor Payable (714) (56,840) Proceeds (Repay) of Puchase Deposit - - Members' Capital - - Members' Drawing (62,998) (143,061) Net Cash (Used In) Provided by Financing Activities (185,026) (362,705) Change in Cash (49,672) 66,803 Beginning Cash Balance 131,851 15,375 | ERC Short-Term Funding | 326,294 | 3,002,294 |
| Net Cash (Used In) Provided by Operating Activities 531,717 1,963,548 Cash Flows from Investing Activities: (396,364) (1,289,040) Net Cash (Used In) Provided by Investing Activities (396,364) (1,289,040) Cash Flows from Financing Activities: - - Deferred Financing Costs - - Community Note Receivable (121,314) (162,803) Retainage Withheld (Released) - - Mortgage Proceeds - - Change in General Contractor Payable (714) (56,840) Proceeds (Repay) of Puchase Deposit - - Members' Capital - - Members' Drawing (62,998) (143,061) Net Cash (Used In) Provided by Financing Activities (185,026) (362,705) Change in Cash (49,672) 66,803 Beginning Cash Balance 131,851 15,375 | Development Fees Payable | 34,833 | 62,998 |
| Cash Flows from Investing Activities: CIP and Other Fixed Assets (396,364) (1,289,040) Net Cash (Used In) Provided by Investing Activities (396,364) (1,289,040) Cash Flows from Financing Activities: Deferred Financing Costs - - Community Note Receivable (121,314) (162,803) Retainage Withheld (Released) - - Mortgage Proceeds - - Change in General Contractor Payable (714) (56,840) Proceeds (Repay) of Puchase Deposit - - Members' Capital - - Members' Drawing (62,998) (143,061) Net Cash (Used In) Provided by Financing Activities (185,026) (362,705) Change in Cash (49,672) 66,803 Beginning Cash Balance 131,851 15,375 | Intercompany | (507,580) | (205,348) |
| CIP and Other Fixed Assets (396,364) (1,289,040) Net Cash (Used In) Provided by Investing Activities (396,364) (1,289,040) Cash Flows from Financing Activities: Secondary of the provided by Investing Activities Deferred Financing Costs - - Community Note Receivable (121,314) (162,803) Retainage Withheld (Released) - - Mortgage Proceeds - - Change in General Contractor Payable (714) (56,840) Proceeds (Repay) of Puchase Deposit - - Members' Capital - - Members' Drawing (62,998) (143,061) Net Cash (Used In) Provided by Financing Activities (185,026) (362,705) Change in Cash (49,672) 66,803 Beginning Cash Balance 131,851 15,375 | Net Cash (Used In) Provided by Operating Activities | 531,717 | 1,963,548 |
| CIP and Other Fixed Assets (396,364) (1,289,040) Net Cash (Used In) Provided by Investing Activities (396,364) (1,289,040) Cash Flows from Financing Activities: Secondary of the provided by Investing Activities Deferred Financing Costs - - Community Note Receivable (121,314) (162,803) Retainage Withheld (Released) - - Mortgage Proceeds - - Change in General Contractor Payable (714) (56,840) Proceeds (Repay) of Puchase Deposit - - Members' Capital - - Members' Drawing (62,998) (143,061) Net Cash (Used In) Provided by Financing Activities (185,026) (362,705) Change in Cash (49,672) 66,803 Beginning Cash Balance 131,851 15,375 | Cash Flows from Investing Activities | | |
| Net Cash (Used In) Provided by Investing Activities (396,364) (1,289,040) Cash Flows from Financing Activities: Deferred Financing Costs Community Note Receivable (121,314) (162,803) Retainage Withheld (Released) Mortgage Proceeds Change in General Contractor Payable (714) (56,840) Proceeds (Repay) of Puchase Deposit Members' Capital Members' Capital Members' Drawing (62,998) (143,061) Net Cash (Used In) Provided by Financing Activities (185,026) (362,705) Change in Cash Beginning Cash Balance 131,851 15,375 | ' | (396.364) | (1 289 040) |
| Cash Flows from Financing Activities: Deferred Financing Costs - - - Community Note Receivable (121,314) (162,803) Retainage Withheld (Released) - - Mortgage Proceeds - - Change in General Contractor Payable (714) (56,840) Proceeds (Repay) of Puchase Deposit - - Members' Capital - - Members' Drawing (62,998) (143,061) Net Cash (Used In) Provided by Financing Activities (185,026) (362,705) Change in Cash (49,672) 66,803 Beginning Cash Balance 131,851 15,375 | | | |
| Deferred Financing Costs - <td>The case (assault) Transact by invocating reasonable</td> <td>(500,504)</td> <td>(1,200,040)</td> | The case (assault) Transact by invocating reasonable | (500,504) | (1,200,040) |
| Community Note Receivable (121,314) (162,803) Retainage Withheld (Released) - - Mortgage Proceeds - - Change in General Contractor Payable (714) (56,840) Proceeds (Repay) of Puchase Deposit - - Members' Capital - - Members' Drawing (62,998) (143,061) Net Cash (Used In) Provided by Financing Activities (185,026) (362,705) Change in Cash (49,672) 66,803 Beginning Cash Balance 131,851 15,375 | Cash Flows from Financing Activities: | | |
| Retainage Withheld (Released) - - Mortgage Proceeds - - Change in General Contractor Payable (714) (56,840) Proceeds (Repay) of Puchase Deposit - - Members' Capital - - Members' Drawing (62,998) (143,061) Net Cash (Used In) Provided by Financing Activities (185,026) (362,705) Change in Cash (49,672) 66,803 Beginning Cash Balance 131,851 15,375 | Deferred Financing Costs | - | - |
| Mortgage Proceeds - - - Change in General Contractor Payable (714) (56,840) Proceeds (Repay) of Puchase Deposit - - Members' Capital - - Members' Drawing (62,998) (143,061) Net Cash (Used In) Provided by Financing Activities (185,026) (362,705) Change in Cash (49,672) 66,803 Beginning Cash Balance 131,851 15,375 | Community Note Receivable | (121,314) | (162,803) |
| Change in General Contractor Payable (714) (56,840) Proceeds (Repay) of Puchase Deposit - - Members' Capital - - Members' Drawing (62,998) (143,061) Net Cash (Used In) Provided by Financing Activities (185,026) (362,705) Change in Cash (49,672) 66,803 Beginning Cash Balance 131,851 15,375 | Retainage Withheld (Released) | l- | (達) |
| Proceeds (Repay) of Puchase Deposit - - Members' Capital - - Members' Drawing (62,998) (143,061) Net Cash (Used In) Provided by Financing Activities (185,026) (362,705) Change in Cash (49,672) 66,803 Beginning Cash Balance 131,851 15,375 | Mortgage Proceeds | - | - |
| Members' Capital - - Members' Drawing (62,998) (143,061) Net Cash (Used In) Provided by Financing Activities (185,026) (362,705) Change in Cash (49,672) 66,803 Beginning Cash Balance 131,851 15,375 | Change in General Contractor Payable | (714) | (56,840) |
| Members' Drawing (62,998) (143,061) Net Cash (Used In) Provided by Financing Activities (185,026) (362,705) Change in Cash (49,672) 66,803 Beginning Cash Balance 131,851 15,375 | Proceeds (Repay) of Puchase Deposit | .= | :=: |
| Net Cash (Used In) Provided by Financing Activities (185,026) (362,705) Change in Cash (49,672) 66,803 Beginning Cash Balance 131,851 15,375 | Members' Capital | - | - |
| Change in Cash (49,672) 66,803 Beginning Cash Balance 131,851 15,375 30,170 30,170 30,170 | Members' Drawing | (62,998) | (143,061) |
| Beginning Cash Balance 131,851 15,375 | Net Cash (Used In) Provided by Financing Activities | (185,026) | (362,705) |
| 00 170 | Change in Cash | (49,672) | 66,803 |
| Ending Cash Balance <u>82,178</u> <u>82,178</u> | Beginning Cash Balance | 131,851 | 15,375 |
| | Ending Cash Balance | 82,178 | 82,178 |

CO Community Financial Statements

MLN Comparative Balance Sheet

| (in thousands) | 1 |
|----------------|---|
|----------------|---|

| | YTDMar FY09 | YTDFeb FY09 | Change | YTDDec FY08 | Change |
|--|----------------|----------------|--------|----------------|----------|
| Assets | | | | | |
| Current Assets | | | | | |
| Cash | 1,295 | 384 | 911 | 142 | 1,153 |
| Designated Cash | 211 | 182 | 29 | 203 | 8 |
| Accounts Receivable | 86 | 103 | (17) | 183 | (97) |
| Inventory | 37 | 39 | (2) | 47 | (10) |
| Prepaids | 123 | 129 | (5) | 76 | 48 |
| 14100-Promissory Notes | 1,273 | 877 | 395 | 2,136 | (863) |
| Total Current Assets | 3,025 | 1,715 | 1,311 | 2,787 | 238 |
| Limited Use Cash and Investments | | | | | |
| Escrow Deposits | 1,398 | 1,878 | (480) | 1,796 | (398) |
| Restricted Fund Accounts | 17,458 | 17,340 | 118 | 17,087 | 371 |
| Total Limited Use Cash & Investments | 18,856 | 19,218 | (362) | 18,883 | (27) |
| Non-Current Assets | | | | | |
| Work-In-Process | 43,304 | 43,304 | | 43,304 | |
| Fixed Assets- Net | 2,289 | 2,358 | (70) | 2,503 | (214) |
| Capitalized Bond Interest | 2,671 | 2,495 | 176 | 2,156 | 515 |
| Deferred Assets | 3,289 | 3,295 | (7) | 3,309 | (20) |
| LT Mortgage & Note Receivables | 197,775 | 197,775 | _ | 197,775 | real P |
| Total Non-Current Assets | 249,327 | 249,227 | 100 | 249,046 | 281 |
| Total Assets | 271,208 | 270,159 | 1,049 | 270,716 | 492 |
| Liabilities | | 1.15 | | | |
| Current Liabilities | | C/ | | | |
| Accounts Payable and Accrued Liabilities | 777 | 720 | 58 | 851 | (74) |
| Short Term Obligations Debt | 4,559 | 3,705 | 854 | 2,407 | 2,152 |
| Total Current Liabilities | 5,337 | 4,425 | 912 | 3,258 | 2,079 |
| Non-Current Liabilities | | | | | |
| Advance Deposits | 1,191 | 1,067 | 124 | 944 | 247 |
| Capital | 69,191 | 68,140 | 1,051 | 67,853 | 1,338 |
| Amort of Capital | (2,885) | (2,736) | (149) | (2,444) | (441) |
| Long Term Liabilities | 226,251 | 226,193 | 57 | 226,086 | 165 |
| Total Non-Current Liabilities | 293,748 | 292,665 | 1,083 | 292,440 | 1,309 |
| Total Liabilities | 299,085 | 297,090 | 1,995 | 295,697 | 3,387 |
| Net Assets | | | | | |
| Unrestricted Net Assets | (25, 146) | (25, 146) | | (11,074) | (14,072) |
| Temporarily Restricted | 174 | 159 | 15 | 164 | 10 |
| Current Year Increase (Decrease) In Net Assets | (2,906) | (1,944) | (962) | (14,072) | 11,166 |
| Total Net Assets | (27,877) | (26,931) | (947) | (24,982) | (2,896) |
| Total Liabilities and Net Assets | 271,208 | 270,159 | 1,049 | 270,716 | 492 |

C.

MLN Statement of Operations by Account All LOB, All Entities Mar, FY09 (in thousands)

| | Ma | | YTD(| | YTDD | |
|-----------------------------------|--------|--------|------------|---------|--------------|-----------|
| | Actual | BudVar | Actual | BudVar | JanForecas J | anFcstVar |
| Operating Revenue | | | | | | |
| Resident Monthly Fees | 388 | (35) | 1,154 | (77) | 5,395 | (4,241) |
| Departmental Revenues | 149 | 17 | 432 | 52 | 1,689 | (1,270) |
| Total Operating Revenue | 537 | (18) | 1,587 | (25) | 7,084 | (5,511) |
| Operating Expense | | | | | | |
| Wages | 293 | 53 | 887 | 96 | 3,435 | 2,533 |
| Employee Benefits | 62 | 18 | 192 | 35 | 782 | 598 |
| Other Employee Expense | 14 | (2) | 51 | 7 | 204 | 149 |
| Contract Labor Expense | 90 | 7 | 271 | 10 | 1,307 | 982 |
| Supplies Expense | 67 | 15 | 203 | 32 | 1,027 | 794 |
| Repairs and Maintenance Expense | 11 | 11 | 44 | 22 | 229 | 181 |
| Professional Fee Expense | 11 | (3) | 16 | 8 | 114 | 93 |
| Purchased Services Expense | 184 | 3 | 552 | 8 | 2,223 | 1,671 |
| Resident Related_ | 16 | (16) | 18 | (18) | _ | (19) |
| Adminstrative Related Expense | 14 | (9) | 37 | (20) | 55 | 14 |
| Insurance_ | 15 | (1) | 0 | 42 | 149 | 155 |
| Utilities_ | 64 | 8 | 178 | 93 | 797 | 626 |
| Rent and Lease Expense | -1 | (1) | 1 | (1) | | (1) |
| 684-Taxes | 22 | - | 65 | - | 260 | 195 |
| 59200-Management Fees | 19 | 2 | 58 | 4 | 270 | 192 |
| Operating Reserve Expense | 0 | .8 | 0 | 25 | 50 | 50 |
| Other Expenses | | 29 | Climating. | 80 | 254 | 254 |
| Total Operating Expense | 881 | 122 | 2,572 | 422 | 11,157 | 8,468 |
| Operating Income | (345) | 104 | (986) | 397 | (4,072) | 2,957 |
| Non-Operating Income | | Niem | Openitoria | | | |
| Investment Income | 6 | 6 | (20) | (20) | | (20) |
| 47770-Amortization Income | 149 | 6 | 441 | 28 | 1,957 | (1,516) |
| Total Non-Operating Income | 154 | 12 | 421 | 7 | 1,957 | (1,536) |
| KERNEL KERNEL | 1000 | | | | | |
| Non-Operating Expense | | N1 | Contains 1 | | | |
| Net Rent | 16 | 0 | 47 | (1) | 185 | 138 |
| Interest Expense | 668 | (613) | 1,969 | (1,797) | 3,006 | 1,037 |
| 59910-Amortization Expense | 7 | (1) | 20 | (2) | 72 | 52 |
| 59950-FF&E Depreciation Expense | 81 | 10 | 244 | (27) | 956 | 712 |
| 68300-Letter of Credit Fees | E | 34 | 61 | 41 | 408 | 347 |
| Total Non-Operating Expense | 772 | (569) | 2,341 | (1,786) | 4,628 | 2,287 |
| Increase (Decrease) in Net Assets | (962) | (454) | (2,906) | (1,382) | (6,743) | 3,707 |

MLN

Statement of Operations by Account All LOB, All Entities Mar, FY09 (in thousands)

Current Month Occupancy

| | Independent | Assisted Living | Skilled Nursing |
|-----------------|-------------|-----------------|-----------------|
| Billed Units | 206 | #MISSING | #MISSING |
| Available Units | 362 | #MISSING | #MISSING |
| Occupancy % | 56.9% | #MISSING | #MISSING |

YTD Payor Mix

| | SNF T | otals | SN | NF %'s |
|-----------------|-------------------|---------------|-------------|------------------|
| | Operating Revenue | Resident Days | Opt Rev %'s | Resident Days%'s |
| Private | | | | |
| Medicare A | | | 9 - | - |
| Medicaid | | | | |
| Other Insurance | (20) | | 100.00 | |
| Total | (20) | | 100.00% | |

MLN Statement of Cash Flows Mar , FY09 (in thousands)

| | Current | YTD |
|--|----------------------|--------------|
| Cash Flows from Operating Activities Net Income | (063) | (2,006) |
| Adjustments to Reconcile Income | (962) | (2,906) |
| Depreciation and Amortization Expense | 88 | 264 |
| Amortization Income | (149) | (441) |
| Unrealized (Gain) Loss on Investments | ` ' | 25 |
| | (5) 17 | 97 |
| (Increase)/Decrease in Accounts Receivable (Increase)/Decrease in Inventory | 2 | 10 |
| , | 5 | |
| (Increase)/Decrease in Prepaid Expenses | 58 | (48) (74) |
| Increase/(Decrease) in Accounts Payable and Accrued Liabilities Net Cash Provided by Operating Activities | (945) | (3,072) |
| Cash Flows from Investing Activities | | |
| (Increase)/Decrease in Promissory Notes Receivable | (395) | 863 |
| (Increase)/Decrease in Other Short-Term Notes Receivable | | • |
| (Increase)/Decrease in Limited Use Cash and Investments | 377 | 38 |
| (Increase)/Decrease in Designated Cash | (29) | (8) |
| (Increase)/Decrease in Designated Securities | 5 | (25) |
| (Increase)/Decrease in Work-In-Process | - | 4 |
| (Increase)/Decrease in Fixed Assets | (12) | (29) |
| (Increase)/Decrease in Capitalized Bond Interest | (176) | (515) |
| (Increase)/Decrease in Deferred Assets | - | - |
| (Increase)/Decrease in LT Mortgage & Note Receivables | <u>-</u> | - |
| Net Cash Used in Investing Activities | (230) | 323 |
| Cash Flows from Financing Activities | | |
| Increase/(Decrease) in Advance Deposits Payable | 124 | 247 |
| Increase/(Decrease) in Resident Deposits | 1,051 | 1,338 |
| Increase/(Decrease) in Short Term Debt Payable | 854 | 2,152 |
| Increase/(Decrease) in Long Term Liabilities | 57 | 165 |
| Net Cash Provided by Financing Activities | 2,086 | 3,902 |
| Increase (Decrease) in Cash | 911 | 1,153 |
| Aggregate Other Items to Reconcile Cash | ngi - s p | |
| Cash Beginning of Period | 384 | 142 |
| Cash End of Period | 1,295 | 1,295 |
| | J | 1 1 1 |
| Cash From Resident Deposits Increase/(Decrease) in Resident Deposits | 1,051 | 1,338 |
| Increase/(Decrease) in Resident Deposits Increase/(Decrease) in Resident Refunds Payable | 1,001 | 1,000 |
| (Increase)/Decrease in Promissory Notes Receivable | (395) | 863 |
| (Increase)/Decrease in Promissory Notes Receivable Net Cash From Resident Deposits* | (393) 656 | 2,201 |
| * Inludes Initial Entrance Deposits | | |

ERICKSON RETIREMENT COMMUNITES DEBT SERVICE COVERAGE SUMMARY

I. Debt Service Revenue:

- A. Net Income (Loss) per Statement of Operations
- B. Add: Interest Expense per Statement of Operations
- C. Add: Letter of Credit Fees per Statement of Operations
- D. Add: Building & FF&E Depreciation Expense per Statement of Operations
- E. Add: Amortization Expense per Statement of Operations
- F. Subtract: Amortization on Resident Deposits (Deferred Revenue) per Statement of Operations
- G. If applicable, Add: Unrealized Losses or Subtract: Unrealized Gains

II. Net Entrance Fees: (please see V. below):

- A. Change in Deposits Residents' Capital per Statement of Cash Flows (Balance Sheet)
- B. Change in Resident Refunds Payable per Statement of Cash Flows (Balance Sheet)
- C. Change in Promissory Notes Receivable per Statement of Cash Flows (Balance Sheet)
- D. Change in Initial Entrance Deposits per Statement of Cash Flow Resident Deposit Summary

III. Debt Service Numerator = Debt Service Revenue + Net Entrance Fees

IV. Debt Service = Denominator

- A. Add: Interest Expense per Statement of Operations
- B. Add: Letter of Credit Fees per Statement of Operations
- C. Add: Principal Repayment on Bond

V. Net Entrance Fee Terms:

A. Deposits - Residents' Capital

- 1. Initial Entrance Deposits (**EXCLUDE** from Net Entrance Fee Calculation) (please see D. below)
 - a. Pay the deposit in full when moving into the apartment. Cash and Resident Capital are recorded at this time.
 - b. "Flex Pay" to defer full payment someone wants to move in but has not sold their home or is unsure how they want to pay the deposit. "Flex Pay" is **NOT** recorded as an entrance deposit until the full deposit is paid.
 - c. Promissory Note Receivable covers all or part of the entrance deposit. This is for someone who has sold their home but hasn't closed and wants interim funding. Cash and/or Promissory Note Receivable and Resident Capital are recorded at this time.
- 2. Resale Entrance Deposits (INCLUDE in Net Entrance Fee Calculation)

- a. Pay the deposit in full when moving into the apartment. Cash and Resident Capital are recorded at this time.
- b. "Flex Pay" to defer full payment someone wants to move in but has not sold their home or is unsure how they want to pay the deposit. "Flex Pay" is **NOT** recorded as an entrance deposit until the full deposit is paid.
- c. Promissory Note Receivable covers all or part of the entrance deposit. This is for someone who has sold their home but hasn't closed and wants interim funding.
 Cash and/or Promissory Note Receivable and Resident Capital are recorded at this time.

B. Resident Refunds Payable

- 1. Resident A's entrance deposit from Independent Living Unit (ILU) or Assisted Living Unit (ALF) is reclassified to from Residents' Capital to Residents' Refunds Payable after Resident B's entrance deposit is paid in full. Resident B's re-occupancy of the unit is documented by:
 - a. Cash received (date of final deposit)
 - b. Promissory Note Receivable (date the P-Note is signed by the community and Resident B)
 - c. Flex Pay addendum (date addendum is signed by both parties)
 - d. Unit release-transfer addendum (date of move in to unit)
- 2. Skilled Nursing Facility (SNF) If resident is a permanent SNF resident, their deposit is associated with a SNF unit.
 - a. The resident refund is recorded as a payable on the date the SNF room is vacated.
 - b. Resident deposit is "moved" to a SNF unit from an ILU for accounting purposes when the ILU is reoccupied.

C. Resident Refunds

- 1. ILU or ALF refunds are typically paid to residents or their estates within one week of the receipts of the new entrance deposit for the apartment.
- 2. SNF refunds are typically paid to residents or their estates within 30 days of their death or departure regardless of the status of the receipt of the new entrance deposit for a resident's previous ILU or SNF unit.

D. Initial Entrance Deposits

- 1. Erickson campuses are developed over a long time period.
- 2. Some campuses do not have material unit resales, while some are not complete but have a material number of unit resales.
- 3. Revisions are underway to report initial entrance deposit receipts differentiated from unit resale entrance deposit receipts.
- 4. This information should be helpful to bondholders at Ann's Choice and Cedar Crest Village and lenders at Fox Run Village.
- 5. Bondholders at Linden Ponds, Sedgebrook, and Monarch Landing should assume that substantially all the entrance deposits received are initial entrance deposits and should be excluded from the debt service coverage calculation.

MONARCH LANDING®

MONARCH LANDING COMPLIANCE CERTIFICATE

Monarch Landing, Inc. ("Monarch Landing") HEREBY CERTIFIES that:

- 1. This Certificate is furnished pursuant to Section 8.08 (c) of the Loan Agreement dated as of December 1, 2007 (the "Agreement") among Monarch Landing, Inc. and the Illinois Finance Authority.
- 2. The financial statements attached hereto have been prepared in accordance with generally accepted accounting principles and, to the best of my knowledge, reflect accurately and completely the financial condition and results of operation of the Borrower as of and for the period ended on the date of such statements.
- 3. As of March 31, 2009, Monarch Landing was in compliance with the covenants set forth in the Loan Agreement.

IN WITNESS WHEREOF, we have executed this Certificate as of April 30, 2009.

MONARCH LANDING, INC.

Jeffrey A. Jacobson

Asst. Treasurer

